

## FCPA Spring Review 2020

International Alert

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## Introduction

As with most things, the global coronavirus pandemic is having the greatest current impact on current U.S. Foreign Corrupt Practices Act (FCPA)-related enforcement trends – an impact that likely will continue through at least the rest of 2020. The pandemic has led the Department of Justice (DOJ) and the Securities and Exchange Commission (SEC) to [redirect](#) their resources, publicly announcing ([here](#) and [here](#), respectively) that they will focus their efforts on combatting misconduct related specifically to the COVID-19 pandemic for the near future.

We are seeing an impact on FCPA-related investigations in some – but not all – areas. Most notably, practical limitations on the agencies' abilities to conduct in-person interviews have arisen, though both the DOJ and SEC are moving to adapt to potential video and other on-line solutions in some cases. Such alternative methods raise their own concerns regarding, for example, security/confidentiality (*e.g.*, secure video feeds, awareness of who is involved but not seen, unauthorized recording) and whether company or individual counsel can effectively represent their clients in such remote settings. On the other hand, some other core investigation activities, such as the production of documents by companies to the agencies and status calls and factual briefings, have continued with relatively few adjustments. There have been significant impacts on FCPA cases involving individuals, including grants of petitions for early or home release and delays and even challenges to sentencing processes. It is clear that the pandemic will produce a decline in the pace of existing enforcement cases in at least the short term. This is especially true in cases that will require multilateral cooperation (as most cases these days do), since the virus is already having vastly different impacts in different countries and their governing institutions.

There is still an open question about how the epidemic will impact the pace of new investigations – while agency attention and resources may be focused elsewhere or taking time to adapt, the current and accelerating trend of corporate employee layoffs may also lead to greater levels of whistleblower activity, for example. Currently, grand juries are not sitting – and thus no new criminal indictments or court-ordered subpoenas are being issued. However, both agencies have options available to open investigations that

do not require such formal action – the DOJ through its FCPA Corporate Enforcement Policy, which encourages self-disclosure and voluntary cooperation by companies, and the SEC through its various administrative processes.

What is foreseeable is that the economic environment almost certainly will increase FCPA-related compliance risks (and, in the long term at least, related investigation and enforcement risks). Many critical compliance activities – including internal investigations, compliance risk assessments, third-party due diligence and monitoring, and operating company audits – have been curtailed by limits on travel and in company Enterprise Resource Planning (ERP) and other controls systems. At the same time, companies’ risk profiles are in many cases changing rapidly, with plant closures, supply chain disruptions (and in many cases increasing reliance on third parties), restrictions on the movement of gatekeeper personnel and management compliance champions, pressures on financial targets, and more – many of which create additional opportunities for corruption and fraud. There is and will continue to be significant pressure on transactions deemed critical to company success or survival, with attendant calls by management to get them done quickly and without the time or expense associated with normal compliance-related due diligence and other safeguards.

Managing these compliance-related challenges in the face of time pressures and reduced resources will require active planning and creativity. Staying on top of changing company risk profiles is critical to adapting and targeting diminished compliance resources to their best use. Among other actions, company compliance personnel should consider such activities as new and updated management messaging on company values and the program, increased virtual trainings, and accelerating planned monitoring activities through virtual methods when possible. And compliance personnel can take valuable data from this time period to learn longer-term lessons regarding where companies should invest in, for example, upgrades to ERP systems or tools for remotely-directed investigation activities to be better prepared for the next crisis.

Miller & Chevalier lawyers have been active in many fora discussing the impacts of the ongoing COVID-19 pandemic on investigations and compliance efforts and will continue to provide guidance on various issues as they arise in this fact-changing environment. Below are links to recent and upcoming discussions by firm lawyers of these issues:

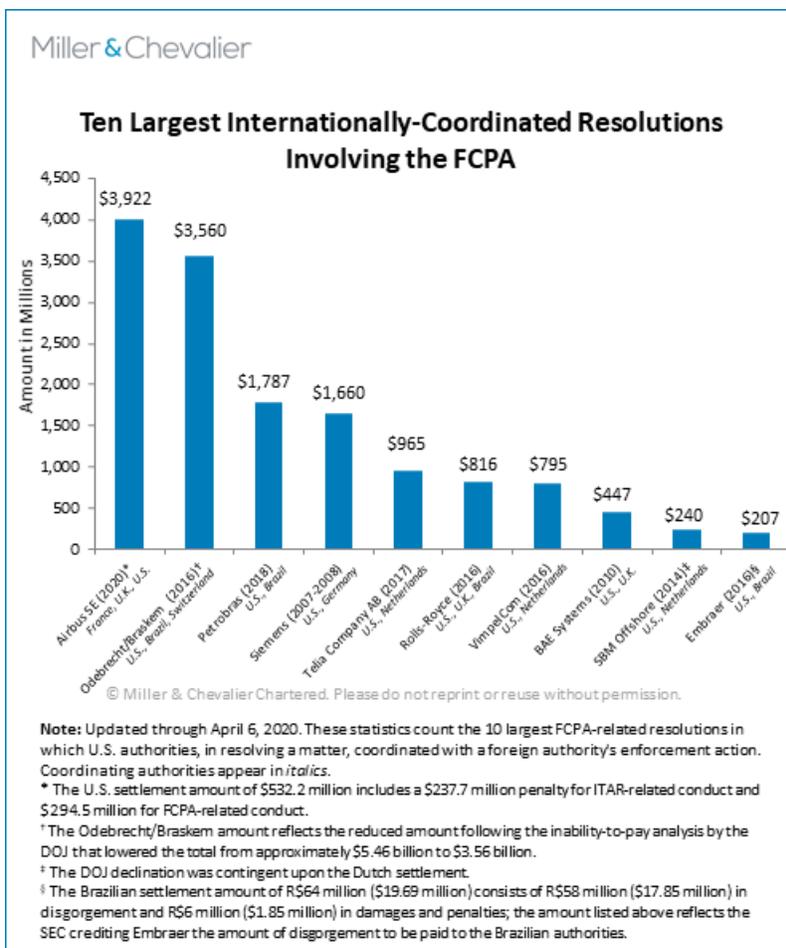
**Recent and Upcoming Speaking Engagements:**

04.07.20	<a href="#">Around the World in 90 Minutes: A Timely Look at Export Controls, Economic Sanctions, and Government Contracts Developments in the Aviation Industry</a> (Brian J. Fleming, Timothy P. O’Toole, and Alex L. Sarria)
04.08.20	<a href="#">British-American Business Association Video Roundtable: U.S. and U.K. White Collar Investigations and Compliance During COVID-19</a> (Lauren E. Briggerman, Timothy P. O’Toole, and James G. Tillen)
04.16.20	<a href="#">Export Compliance Training Institute Webinar: COVID-19 Outbreak: Anticipating the Unpredictable and What This Means for the Export World</a> (Timothy P. O’Toole)
04.23.20	<a href="#">AMPEC Webinar: COVID-19: Desafíos, Oportunidades, y Lecciones Aprendidas en el Área de Compliance</a> (Alejandra Montenegro Almonte and Gregory W. Bates)
04.30.20	<a href="#">Strafford Webinar: "COVID-19 and Anti-Corruption Compliance and Investigations: Addressing Corporate Misconduct and Overcoming New Hurdles"</a> (Matteson Ellis, Ann Sultan, and Andrew T. Wise)
05.19.20	<a href="#">Society of Corporate Compliance and Ethics Web Conference: Anti-Corruption Risk Assessments 2020 - Best Practices</a> (Ann Sultan, Daniel Patrick Wendt, and Chervonne Colón Stevenson)

**Recent Podcasts, News, and Publications:**

04.16.20	<a href="#">Timothy O'Toole Quoted Regarding Liability and Compliance Risks in Coronavirus-Related Production in the Wall Street Journal</a>
04.14.20	<a href="#">EMBARGOED! Podcast Episode 5: Fantastically Astute Questions (and Answers)</a> (Brian J. Fleming and Timothy P. O'Toole)
04.13.20	<a href="#">Trade Compliance Flash: Q&amp;A on Export Restrictions on Personal Protective Equipment (PPE)</a> (Brian J. Fleming, Timothy P. O'Toole, Richard A. Mojica, and Adam R. Harper)
04.07.20	<a href="#">Preston Pugh Quoted on CARES Act Fraud Risks in Law360</a>
03.31.20	<a href="#">EMBARGOED! Podcast Episode 4: It's the End of the World as We Know It (and I Feel like Podcasting About Sanctions)</a> (Brian J. Fleming and Timothy P. O'Toole)
03.26.20	<a href="#">Trade Compliance Flash: USTR Considers Tariff Relief for Products Relevant to the Medical Response to COVID-19</a> (Richard A. Mojica, Nicole Gökçebay, and Adam R. Harper)
03.18.20	<a href="#">Anti-Corruption Developments in Central America: A Clear Path Forward?</a> (Alejandra Montenegro Almonte, Gregory W. Bates, and Chervonne Colón Stevenson)
03.13.20	<a href="#">Ann Sultan Quoted on Current Cross-Border Investigations Challenges in Global Investigations Review</a>
03.06.20	<a href="#">Ann Sultan Comments on the Impact of Travel Restrictions on Cross-Border Investigations in the Wall Street Journal</a>

Despite the significant impact of the pandemic, FCPA enforcement activity through Q1 2020 remained steady and relatively on track with previous first quarters, which generally do not include as many enforcement actions. Following the surge of enforcement activity during the last quarter of 2019, the first three months of 2020 were relatively quiet in terms of FCPA-related corporate and individual resolutions, except for a monumental multi-jurisdictional set of resolutions involving [Airbus SE](#) (Airbus). While the DOJ-portion of the Airbus resolution does not affect our FCPA-specific list of largest resolutions (based on amounts paid to the U.S. Treasury), the major global multi-billion-dollar settlement with Airbus now tops our chart of the largest internationally-coordinated resolutions involving the FCPA (see chart below). Notably, the resolution with Airbus continued the trend of record-setting corporate resolutions from 2019 into 2020, as the DOJ collaborated with authorities in the U.K. and France to bring coordinated enforcement actions against Airbus that resulted in almost \$4 billion in fines and disgorgement shared among the enforcement agencies of the U.S., France, and the U.K., with France collecting the largest share.



With respect to individuals, the quarter witnessed two resolved individual enforcement actions by the DOJ; two acquittals (including that of [Lawrence Hoskins](#) of one FCPA conspiracy count and six substantive FCPA counts, with the federal judge overturning a jury verdict); three sentencings (including, notably, that of Hoskins on money laundering-related counts); and three indictments (unsealed on February 18, 2020), among others. Lastly, in another setback for the DOJ, the first quarter of this year also saw the [scheduling of a new trial](#) for two defendants that had been convicted last year of conspiracy to violate the FCPA and the Travel Act by trying to bribe government officials in Haiti, after a federal judge concluded that one defendant's attorney had failed to provide effective counsel.

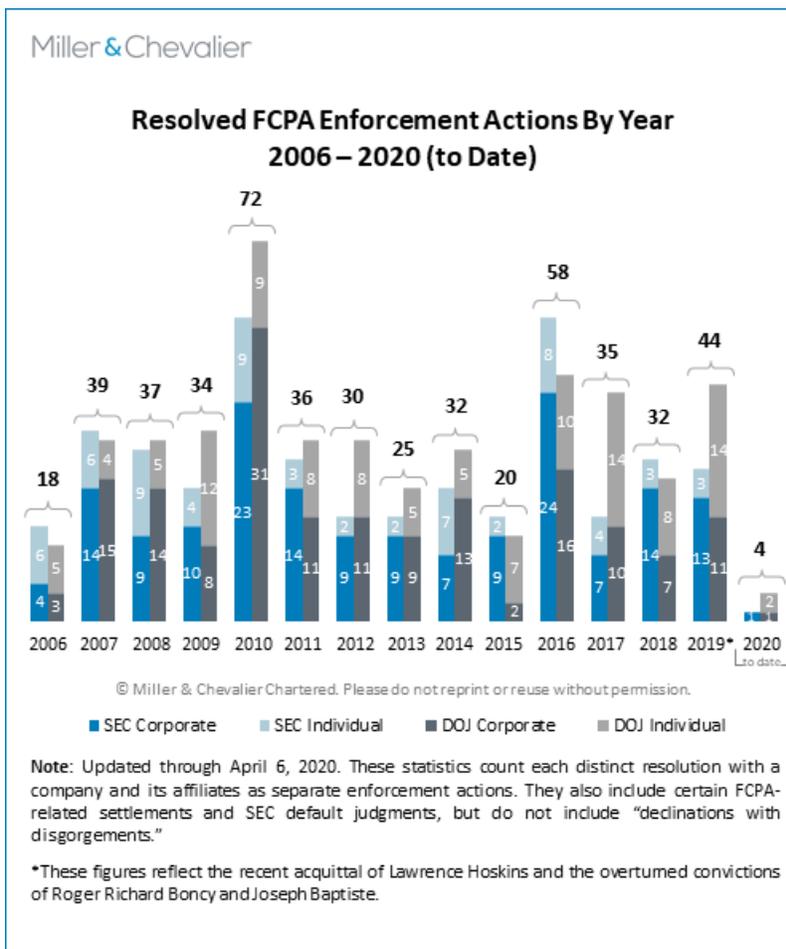
The first quarter of 2020 also brought some notable international and policy developments, including [Güralp Systems Limited's deferred prosecution agreement \(DPA\)](#) with the U.K. Serious Fraud Office (SFO) and the trial of related executives in the U.K.; the SFO's [release of guidance](#) on evaluating the effectiveness of companies' anti-bribery and anti-corruption compliance programs; the [publication of the 2019 Sanctions Board Law Digest](#) by the Sanctions Board Secretariat of the World Bank Group; and the publication of a new Internal Audit Code of Practice by the Chartered Institute of Internal Auditors.

We summarize this quarter's [corporate enforcement actions](#) and their noteworthy aspects, [individual enforcement actions](#), and other [policy, litigation](#), and [international](#) developments below.

**Corporate Enforcement Actions**

Only two corporate FCPA enforcement actions were resolved during the first calendar quarter of 2020. With the exception of the

first quarter of 2017 at the end of the Obama administration, which saw eight FCPA-related corporate resolutions in January 2017 (four each by DOJ and SEC), that number is not out of sync with what we have seen in terms of enforcement activity during the first quarters of the past four years (*i.e.*, 2015-2016 and 2018-2019).



On January 31, 2020, the DOJ [announced](#) that Airbus had agreed to pay almost \$4 billion in combined penalties as part of a global resolution with authorities in the U.S., France, and the U.K. arising from the company's scheme to use third-party business partners to bribe government officials and airline executives to obtain business advantages, as well as the company's violation of the Arms Export Control Act (AECA) and its implementing regulations, the International Traffic in Arms Regulations (ITAR), in the United States. Although the DOJ acknowledged that Airbus was not a U.S. issuer or a domestic concern, a large portion (\$294 million) of the global settlement amount was related to the FCPA enforcement action. Specifically, the DOJ had [charged](#) Airbus with one count of conspiracy to violate the FCPA's anti-bribery provisions (citing actions by Airbus executives while in the United States) and conspiracy to violate the AECA and the ITAR. Notably, Airbus's resolved corporate FCPA investigation did not include a monitorship requirement as part of the settlement, in part given the French government's requirement for compliance program supervision and auditing, as discussed [below](#).

This quarter also saw the SEC resolving a corporate enforcement action with the Ohio-based pharmaceutical company [Cardinal Health, Inc.](#) via an administrative proceeding. On February 28, 2020, the SEC [announced](#) that Cardinal Health had agreed to pay almost \$9 million (\$5.4 million in disgorgement, plus prejudgment interest of almost \$917,000 and a \$2.5 million civil penalty) to resolve [charges](#) that the company, through the marketing operations of its former subsidiary in China, had violated the books and

records and internal accounting controls provisions of the FCPA following an acquisition in China. The resolution with Cardinal Health highlights the SEC's continued efforts to enforce the FCPA's accounting provisions and the importance of anti-corruption compliance controls and procedures related to marketing employees and marketing funds in high-risk jurisdictions like China, as well as the importance of post-acquisition compliance program implementation.

The quarter also witnessed two other significant developments related to corporate enforcement actions – the extension of the [Odebrecht](#) monitorship for another nine months and the end of the Braskem monitorship. The underlying resolutions with Odebrecht and Braskem were related to Operation Car Wash, which was launched in 2014 to investigate bribes paid to officials at state-controlled oil behemoth Petroleo Brasileiro S.A. (Petrobras).

We discuss each of these corporate enforcement actions in more detail below.

### Corporate Investigations Closed without Enforcement Actions

Following our practice from past years, throughout the first quarter of 2020, Miller & Chevalier has tracked investigations closed without an enforcement action, *i.e.*, known investigations that the DOJ and the SEC have initiated but closed without a DPA, NPA, Cease-and-Desist Order, guilty plea, jury conviction, or other final enforcement procedure.<sup>1</sup> During the first three months of 2020, we tracked only one such investigation announced publicly as closed without enforcement action: In a [January 2020 filing](#) with the SEC, Uber said that it had received a notice from the DOJ stating that the DOJ had closed its investigation into possible FCPA violations of the company in several countries, including Indonesia, Malaysia, and China, among others, "and will not be pursuing enforcement action against the Company in relation to previously disclosed [...] investigation of possible violations of the [FCPA]."

### Potential Corporate Resolutions

Lastly, we note two other recent developments involving the Scotland-based oilfield services company John Wood Group plc (the Wood Group) and the Italian oil and gas company Eni, S.p.A. (Eni). Specifically, the Wood Group [said in an annual investor report](#) in March 2020 that the company expected to reach a \$46 million settlement with U.S., Brazilian, and Scottish authorities over bribery allegations related to the Monaco-based Unaoil.

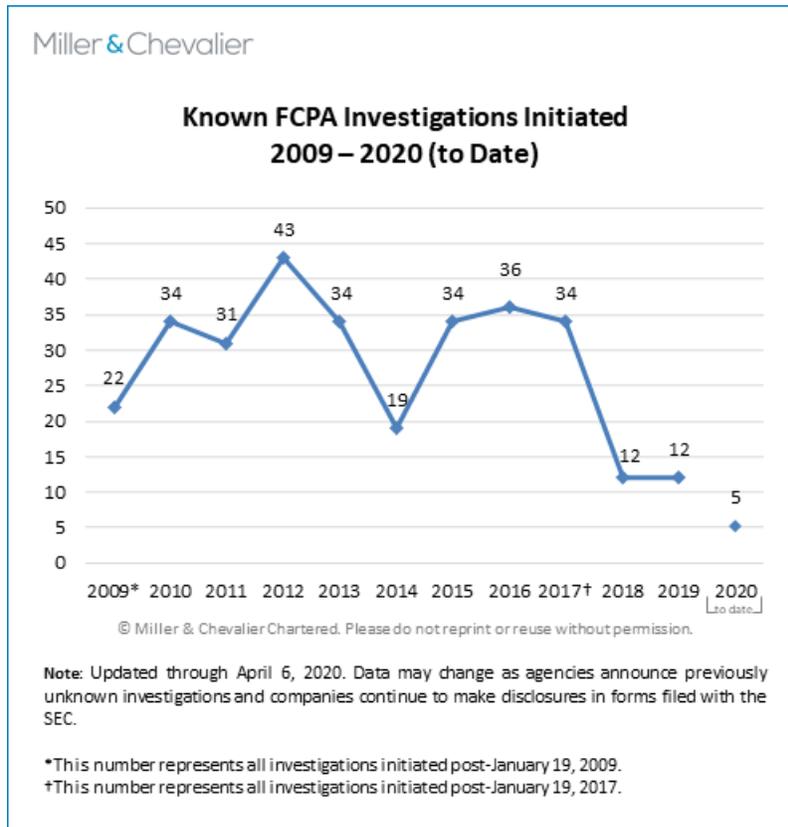
On April 19, 2020, Eni, which has recently faced and in the [past resolved](#) corruption allegations, agreed to resolve charges by the SEC related to alleged improper payments made by Saipem S.p.A. (Saipem) from 2007 to 2010 to win government oil contracts in Algeria. At the time of the payments, Eni owned 43 percent of Saipem. The SEC [found](#) that Eni failed to proceed in good faith to cause Saipem to devise and maintain sufficient internal accounting controls as required by the language of the FCPA's accounting provisions addressing issuers that hold 50 percent or less of the voting power of an entity. The SEC also found that Eni violated the books-and-records provisions of the FCPA because it consolidated Saipem's financial statements, which included the improper payments, into its own. As part of the settlement, Eni agreed to pay to the SEC \$24.5 million, consisting of \$19.75 million in disgorgement and \$4.75 million in prejudgment interest. The next edition of the FCPA Review will cover the Eni resolution in detail.

Eni had said in an [April 2, 2020 filing](#) with the SEC that the company was in "advanced discussions" with the SEC in connection with a potential settlement related to the alleged misconduct. That filing came six months after Eni had [announced](#) in October 2019 that the DOJ had closed its investigation into possible FCPA violations in Nigeria and Algeria, including allegations that Saipem had paid bribes to Algerian officials to secure contracts.

The DOJ and SEC had initiated their investigations into Eni in 2012 after the company had disclosed to the agencies that it was under investigation by Italian prosecutors regarding the alleged misconduct in Algeria. We discussed the [July 2010 resolutions](#) of Eni, Eni's former Dutch subsidiary [Snamprogetti Netherlands B.V.](#), and Saipem with the SEC and DOJ and their two-year DPA with the DOJ in our [FCPA Summer Review 2010](#).

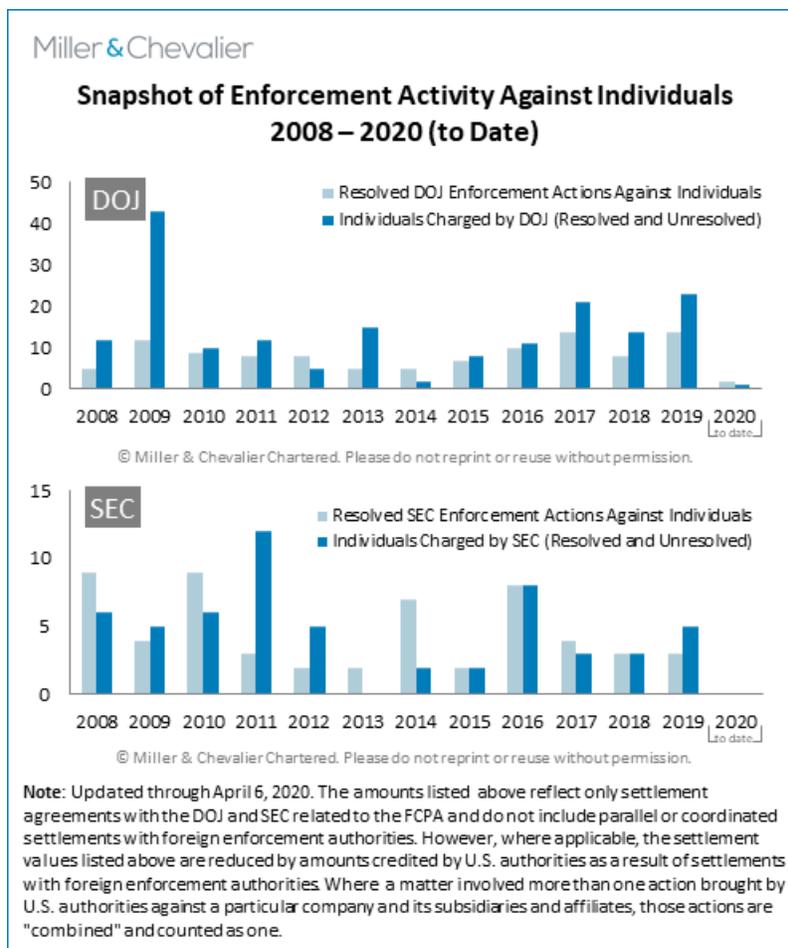
## Known FCPA Investigations Initiated

The chart of known FCPA investigations initiated from 2009 to date below shows that only three such investigations were opened during the first three months of 2020. Notably, the chart shows a general decline in FCPA investigation since 2016-2017. As we have done in the past, we note that this low number of initiated investigations is almost certainly due to incomplete information. In particular, we are likely to learn of more investigations launched in late 2019 and 2020 in the coming weeks and months, as companies disclose such information in their public disclosure filings. Because neither the DOJ nor the SEC disclose official investigations statistics in anything close to real time and only some companies are likely to disclose such information through SEC filings or other means, our investigation statistics are necessarily incomplete.



## Individual Enforcement Actions

The chart below shows snapshots of enforcement activities against individuals by the DOJ and SEC, respectively. As can be seen from the chart, the SEC did not bring or resolve enforcement actions against individuals during the first quarter of 2020. The DOJ resolved two actions against individuals through guilty pleas.



As discussed above, during the quarter, there were two acquittals, three sentencings, and three indictments unsealed, among other developments. Plus, the first quarter of this year saw the scheduling of a new trial for Roger Richard Bony and Joseph Batiste, two defendants convicted last year of conspiracy to violate the FCPA and the Travel Act by trying to bribe government officials in Haiti in exchange for approvals related to a port project worth \$84 million. We discuss the more notable of these developments and individual enforcement actions in more detail [below](#).

Lastly, we also note here several developments related to Goldman Sachs. First, on April 13, 2020, the SEC [filed](#) a case against Asante Berko, a former Goldman Sachs executive in London, charging him with having taken part in a \$4.5 million bribery scheme in Ghana to help a client win a contract to build and operate an electrical power plant in the country. Notably, the SEC did not charge Goldman Sachs with any misconduct.

Second, in December 2019, there were multiple press reports that Goldman Sachs was in talks with the U.S. government to pay an almost \$2 billion fine, plead guilty to violating U.S. bribery laws, and retain an independent monitor to oversee and recommend compliance policy changes in order to resolve a criminal investigation into the bank's role in the 1Malaysia Development Berhad (1MDB) corruption and money laundering scandal. However, these negotiations did not result in an agreement during Q1 2020, obviously. While negotiations between Goldman Sachs and the U.S. government are presumably still ongoing, at the end of February 2020, three units of the bank (*i.e.*, in Singapore, Hong Long, and London) pleaded not guilty to charges filed in December 2018 in Malaysia of misleading investors in connection with more than \$6 billion in bond sales the investment bank helped raise for 1MDB.

Also, on April 14, 2020, the DOJ [announced](#) that it had repatriated to Malaysia approximately \$300 million in additional funds misappropriated from 1MDB, bringing the total amount of funds the U.S. has returned or assisted Malaysia in recovering to more than \$600 million. The DOJ's action is related to an initial forfeiture complaint filed by the DOJ in July 2016, on which we reported in our [FCPA Winter Review 2020](#). In October 2019, the DOJ [announced](#) a civil forfeiture settlement with Low Taek Jho (aka Jho Low), the accused mastermind of a multibillion-dollar international money laundering and bribery scheme involving 1MDB, and members of his family. On November 4, 2019, a District Court judge entered the consent [judgments](#) forfeiting more than \$700 million in assets acquired by Jho Low and his family. According to the DOJ [press release](#), combining the newly-recovered \$300 million with funds recovered previously in related 1MDB forfeiture cases, the U.S. has to date recovered or helped with the recovery of more than \$1 billion in assets associated with 1MDB. Notably, this represents the largest civil forfeiture concluded by the DOJ and the largest recovery under its Kleptocracy Asset Recovery Initiative. We have covered developments related to the 1MDB corruption scheme in several of our past FCPA reviews (*e.g.*, [here](#), [here](#), and [here](#)). Notably, as we have reported, the 1MDB case involves Goldman Sachs and two ex-Goldman Sachs bankers, Tim Leissner and Roger Ng. Leissner [pleaded guilty](#) in November 2018 and could face deportation as a German national, while Ng, a Malaysian national, was [extradited](#) from Malaysia to the U.S. to face charges of conspiring to violate the FCPA and to launder billions of dollars embezzled from 1MDB.

## Policy and Litigation Developments

Technically not in Q1 2020, the Sanctions Board Secretariat of the World Bank Group announced at the end of December 2019 the publication of the [2019 WBG Sanctions Board Law Digest](#). In addition to providing information on the work of the Sanctions Board, the Law Digest reviews the Sanctions Board's holdings in more than 100 decisions issued in the past twelve years, covering topics ranging from assessment of allegations of misconduct to factors affecting the choice of sanction to the Sanctions Board's treatment of procedural issues in the course of sanctions proceedings. We discuss this policy development in more detail [below](#).

## International Developments

There were several noteworthy international developments during the first quarter of 2020.

In the United Kingdom, the SFO entered into a [DPA with Güralp Systems Limited \(GSL\)](#) requiring the company to pay a disgorgement of £2,069,861 and undertake a review of its corporate compliance program for the company's role in a conspiracy to make corrupt payments, in violation of the Criminal Law Act of 1971, and failure to prevent company employees from paying bribes, in violation of the U.K. Bribery Act. The DPA was signed on October 22, 2019 but not [made public](#) until December 20, 2019. The SFO had also charged GSL's founder, Head of Sales, and Finance Director with conspiracy to make corrupt payments but who, by the time the DPA was made public, were acquitted of the charges on December 18 and 20, 2019, as we discuss in more detail [below](#).

Also in the United Kingdom, the SFO released long-awaited [guidance](#), an update to its internal [Operational Handbook](#), on evaluating the effectiveness of companies' anti-bribery and anti-corruption compliance programs, similar to the revised guidelines that the DOJ had issued in April 2019.

In France, the Sanctions Committee of the French Anti-Corruption Agency (AFA) [found](#) in its second decision that a French company, Imerys S.A., had failed to comply with compliance requirements of Sapin II, France's 2016 anti-corruption law, yet declined to impose the penalties requested by the AFA against the company and its former interim CEO.

In South Korea, the National Assembly passed [legislation](#) designed to strengthen the country's anti-corruption law by establishing an independent anti-corruption agency, to be set up by July 2020, to investigate high-level public officials in relation to their official duties.

In Colombia, the Colombian Attorney General's Office raided the Bogota offices of Avianca Holdings as part of an investigation into the alleged bribery of foreign officials disclosed by the company to the Superintendence of Industry and Commerce (SIC) and the SEC in 2019. The raid came mere weeks after French authorities had revealed, as part of their settlement with European

airplane manufacturer Airbus, that Airbus had intended to pay bribes to a senior Avianca executive as part of negotiating the sales of Airbus aircrafts.

We discuss these and other international developments in more detail [below](#).

Although we do not cover it below, we also note the publication by the Chartered Institute of Internal Auditors in January 2020 of a new [Internal Audit Code of Practice](#) to strengthen corporate governance and to serve as guidance and an industry benchmark to improve the effectiveness of internal audit professionals in the U.K. and Ireland. As several specialized internal audit publications have already [noted](#), "[t]he new code aims to increase the status, scope, and skills of internal audit and makes 38 recommendations" to companies, as , including, among others:

- "Unrestricted access for internal audit so it is not restricted from looking at any part of the organization it serves and key management information;
- The right to attend and observe executive committee meetings;
- A direct line to the CEO and a direct report to the audit committee chair to increase the authority and status of internal audit;
- The direct employment of chief internal auditors in every business, even when the internal audit function is outsourced in order to ensure chief internal auditors have sufficient and timely access to key management information and decisions; and
- Regular communication and sharing of information by the chief internal auditor and the partner responsible for external audit to ensure both assurance functions carry out their duties effectively."

## Corporate Enforcement Actions

### [Odebrecht Agrees to Extend Plea Agreement with DOJ while Braskem Announces End of Monitorship](#)

As we covered in our [FCPA Winter Review 2017](#), in December 2016 Odebrecht and Braskem, a company in which Odebrecht held a controlling stake, entered into a massive global corruption settlement, including guilty pleas by both companies. Under Odebrecht's original global settlement, the company was subjected to penalties totaling approximately \$2.6 billion (reduced from a larger penalty level of approximately \$4.5 billion based on an inability to pay analysis) and agreed to retain an independent compliance monitor for three years and implement a compliance and ethics program. The Odebrecht monitorship was originally set to expire in February 2020.

This year, on January 29, 2020, the DOJ made public a [filing](#) stating that Odebrecht had failed to fulfill obligations under its plea agreement. Specifically, the filing stated that the company failed to adopt recommendations made by the monitor and failed to implement a compliance and ethics program designed to prevent and detect violations of certain anticorruption laws. According to court filings, Odebrecht agreed to extend the monitorship and other terms of its plea agreement with the DOJ. As a result, the company now has until November 16, 2020 to fulfill its obligations under the extended plea agreement or face potential prosecution.

After confirming the extension, Odebrecht [reportedly said](#) in a public statement that this measure was taken due to "financial issues related to the payment of monitors." The Odebrecht conglomerate, which filed for bankruptcy last June to restructure 51 billion reais in debt, said it is trying to solve the problem in the short term.

In a separate development related to the petrochemical company Braskem, Brazil's Federal Prosecution Service (MPF) [announced](#) on March 11, 2020 that Braskem has fulfilled the compliance obligations in Brazil arising from its 2016 foreign bribery settlement. The company also [released](#) the news on its website that same day. As part of the resolution with the authorities, Braskem had agreed to retain independent monitors in Brazil and the U.S. for a period of three years. According to MPF, the company has ceased all illicit practices, set up mechanisms to ensure "maximum levels of ethics and transparency," and will pay Brazil \$460

million pursuant to the 2016 settlement. MPF's decision to conclude the monitorship was based on a report from the independent monitors who had certified that the company had "implemented all the recommendations for structuring and executing its compliance program." However, in the company's [news release](#) on March 11, 2020, Braskem also announced that the DOJ and SEC had not certified the effectiveness of its enhanced compliance program yet.

## **Airbus SE Settles with U.S., U.K., and French Authorities in Connection with Alleged Corruption Schemes Around the World**

On January 31, 2020, authorities in the United States, the United Kingdom, and France announced that they had settled corruption-related charges with Airbus SE (Airbus). Airbus, an aerospace manufacturer currently registered in Leiden, The Netherlands, with its main offices in Toulouse, France, agreed to pay almost \$4 billion in combined global penalties to resolve allegations that the company engaged in schemes around the world to bribe government officials, as well as non-governmental airline executives, in exchange for lucrative business deals. In addition to bribery allegations, Airbus also settled alleged International Traffic in Arms Regulations (ITAR) violations with U.S. authorities.

Although Airbus had previously initiated internal reviews of third-party relationships, the government investigations began in April 2015 when U.K. Export Finance requested information from Airbus, including information on a specific third party from Sri Lanka. Following Airbus's responses to U.K. Export Finance, both the SFO and the Parquet National Française (PNF) opened investigations and established a joint task force to coordinate their investigations. Subsequently, the DOJ and the U.S. Department of State (State Department) also initiated investigations. In the coordinated resolutions announced in January, the PNF resolution took primacy, with the three governments separately covering different conduct and/or adjusting criminal penalties to take into account the full array of enforcement actions.

In France, Airbus entered into a [convention judiciaire d'intérêt public](#) (CJIP), or "judicial agreement in the public interest" with France's PNF to resolve violations of Articles 445-1 (bribery of private individuals) and 435-3 (bribery of foreign or international public officials) of the French Criminal Code. As part of the agreement, Airbus will disgorge €1,053,377,113 (approx. \$1.2 billion) in profits and pay an additional penalty of €1,029,760,342 (approx. \$1.1 billion) for a total penalty of €2,083,137,455 (approx. \$2.3 billion). The CJIP states that the amount reflects a 50 percent discount rate and a deduction of funds owed to the DOJ for the FCPA violation. In addition, Airbus must cover the fees associated with France's Agence Française Anticorruption (AFA) three-year supervision program (described below), up to a total of €8.5 million (\$9.41 million). The PNF's investigation focused on bribery-related conduct that took place in approximately 16 jurisdictions: United Arab Emirates, China, South Korea, Nepal, India, Taiwan, Russia, Saudi Arabia, Vietnam, Japan, Turkey, Mexico, Thailand, Brazil, Kuwait, and Colombia. As described below, the CJIP describes eight schemes involving alleged bribes paid to public and private individuals with decision-making power over Airbus's aircraft sales.

In the U.K., Airbus entered into a [judicially-approved DPA](#) with the SFO to resolve five counts of failure of a commercial organization to prevent bribery pursuant to Section 7 of the U.K. Bribery Act. The SFO's investigation focused on South Korea, Indonesia, Sri Lanka, Malaysia, Taiwan, Ghana, Colombia, and Mexico. While the CJIP in France addressed the findings regarding South Korea, Colombia, and Mexico, the SFO's DPA addressed conduct which took place between approximately 2011 and 2015 in five jurisdictions: Malaysia, Sri Lanka, Taiwan, Indonesia, and Ghana. As part of the U.K. DPA, Airbus will disgorge an additional €585,939,740 (approx. \$653 million) in profits from four of the five countries (the SFO did not seek disgorgement of the profits from Ghana, citing the fact that the DOJ would fine Airbus an equivalent amount for ITAR violations related to Ghana) and pay a fine of €398,034,571 million (approx. \$444 million), reflecting a 50 percent reduction. Airbus must also cover the SFO's costs of €6.9 million (approx. \$7.71 million). The Statement of Facts attached to the DPA states that the SFO's findings were a result of a "joint investigation" with PNF and a "parallel investigation" conducted by DOJ and the U.S. State Department and that "[e]ach of the prosecuting authorities has taken responsibility for a number of geographical areas or customers," as noted.

In the United States, Airbus entered into a [DPA with DOJ](#), agreeing to pay \$294,488,085 (after a credit of up to \$1,797,490,796 owed to the French National Financial prosecutor (PNF), as described below, for conspiring to violate the anti-bribery provisions of the FCPA. Airbus also settled ITAR violations by agreeing to pay a criminal penalty of \$237.7 million under

the DPA and, as part of a civil forfeiture action, to forfeit a €50 million (\$55 million) bond that was "traceable to the proceeds of the ITAR-related conduct." The FCPA violations focused on business in China, whereas the ITAR violations covered conduct with business partners in Ghana, Indonesia, Vietnam, Austria, and Lebanon (covering contracts in multiple other countries). In addition, Airbus reached a \$10 million settlement with the U.S. State Department to resolve ITAR violations (of which \$5 million has been suspended and reserved for corporate compliance improvements).

With respect to the FCPA violation, according to the U.S. DPA, Airbus admitted that between approximately 2008 and 2015, through its employees, executives, and agents, it "engaged in and facilitated a massive scheme to offer and pay bribes to decision makers and other influencers, including foreign officials in multiple countries...to obtain improper business advantages." Although the DPA mentions the involvement of foreign officials in "multiple countries," it describes only an alleged scheme to provide gifts and hospitality to public officials in China. According to the U.S. DPA, the alleged misconduct was part of a facilitated effort from several company executives, third-party consultants, the company's Strategy and Marketing Organization (SMO), which "manage[d] Airbus's international business development, strategy, and marketing activities outside of its home markets," and the Company Development and Selection Committee (CDSC), which was responsible for reviewing proposals concerning the selection of and finalizing agreements with third-party "Business Partners" that Airbus used to assist with commercial negotiations with private and public customers.

## **Corporate History & Current Structure**

Established as the European Aeronautic Defence and Space Company (EADS) on July 10, 2000 by the merger of three European aerospace companies, Airbus underwent various changes in corporate structure, beginning in 2013 when the core shareholder partnership dissolved. Specifically, the U.K. DPA explains that following the 2013 reorganization, the governments of France, Germany, and Spain collectively held only 28 percent of the shares. Moreover, shareholders did not retain veto or director appointment rights and a "new and independent Board was established under an independent chairman" with the sole executive director being Airbus's CEO. In May 2014, Airbus changed its name to Airbus Group NV and a year later, in May 2015, Airbus Group NV became a European public-limited company, resulting in the name Airbus Group SE, shortened to Airbus SE in April 2017. Throughout these changes, Airbus remained the same legal entity, registered in the Netherlands.

## **SMO International**

As noted above, according to the U.S. DPA, Airbus established the SMO division in 2008, tasking its subdivision, SMO International, with management of third-party business partners engaged to assist Airbus's Commercial Division, including International Marketing and Development Projects (IMD Projects), as well as to support sales across divisions and "specifically to manage Airbus's international business development, strategy and marketing activities outside its home markets and the United States." To this end, the SMO International consisted of two "operational sub-divisions": International Operations and International Development, with approximately 150 employees. Per the U.S. DPA, between 2008-2015, SMO International received an "annual maximum allowance" of approximately \$300 million, funded primarily through "quarterly reimbursements."

While SMO International assumed responsibility for agreements with business partners, "approval for the business partners was formally given by the Company Development and Selection Committee" (CDSC), which at various times, consisted of Airbus executives, including those alleged to have directly participated in the alleged bribery scheme and the alleged violations of the ITAR. Moreover, as illustrated by the discussion below, SMO International played a significant role in the alleged misconduct set forth in the U.S. DPA by, *inter alia*, facilitating relationships with business partners and other third parties to improperly influence government officials in exchange for business advantages. Each of the alleged bribe schemes detailed in the U.S., U.K., and French resolutions are discussed in turn below, starting with the U.S. resolution first.

## **U.S. DPA**

### *Bribery Scheme*

**China.** According to the U.S. DPA, in or around 2013, Airbus's SMO engaged consultants to facilitate and conceal bribe payments intended to be paid to Chinese officials in order to obtain or retain business, including to obtain or retain General Terms Agreements (GTAs) between Airbus and Chinese government agencies responsible for approving the sale of aircraft to state-owned and state-controlled airlines in China. According to the DPA, the Chinese government must sign a GTA, which sets the quota on the number of aircrafts permitted to be sold to state-owned and state-controlled airlines in China, prior to the import of the aircraft to China. Airbus hired a consultant, identified as "Consultant 1," who was known to have had a "long term relationship with the political level...knowing personally some key decision makers of the customer" to assist with the GTA negotiation; Airbus did not retain any executed agreement with "Consultant 1" that described the scope, nature, or terms of the engagement. "Consultant 1" requested "comfort paper" from Airbus. Ultimately, Airbus paid "Consultant 1" approximately \$14 million dollars via a bank account owned by "Consultant 3," an Airbus Business Partner allegedly approved to receive payments pursuant to a "fake consulting agreement" for which services were never rendered in relation to other contracts in China that did not in fact involve consultants. The head of compliance emailed an Airbus executive regarding the basis for approving "Consultant 3," and at least one executive responded to the head of compliance with an email while he was in the United States, asking him to alter the proposed justification. The same executive sent other relevant emails while in the United States, according to the DPA. Airbus also explored working with "Consultant 3" to extend a loan facility of Euro 7.7 million and signing an agreement directly with "Consultant 1" to include "expected remuneration" of USD 18 million. Based on the DPA, it appears that these further payments did not proceed, due to a freeze in Airbus on consultant payments in late 2014. In addition, Airbus China, along with a Chinese government entity, established a fund that was intended to support projects "related to services for the Chinese commercial aviation industry, including but not limited to aviation related management education, seminars, and pilot educational facilities" but instead was used at least in part to pay event agencies to host social events for Chinese government officials and airline executives that fell outside of the fund's scope. According to the DPA, an Airbus executive – while located in the United States – emailed an approval for a golf invitation. In addition, Airbus funded travel for officials and their families to the United States for "all expense-paid events, including events held at Park City, Utah, and Maui, Hawaii." While the Statement of Facts attached to the U.S. DPA indicates that a small portion of the trips consisted of "half-hour business related presentations," the majority of the time was spent on leisure activities such as snorkeling, surfing lessons, and horseback riding.

### *ITAR Violations*

As noted above, Airbus also agreed to pay more than \$290 million to resolve allegations that it violated certain ITAR provisions, specifically Parts 130, 129, and 126. The alleged misconduct giving rise to certain ITAR violations occurred in various countries, including in Ghana, Indonesia, Vietnam, Thailand, Lebanon, and Austria. While the conduct at issue was not ultimately labelled as FCPA violations under the terms of the disposition, we include a discussion here because the underlying conduct often involved the use and supervision of third parties for sales purposes that raised corruption-related red flags and issues, and there is some overlap between the ITAR violations and the conduct discussed in the U.K. DPA (in the case of Airbus's business in Ghana). They are discussed in greater detail below.

**Part 130.** According to the U.S. DPA, Airbus violated ITAR Part 130, which requires, in relevant part, that applicants for export licenses disclose to the United States Department of State, Directorate of Defense Trade Controls (DDTC) (whether applicants or related parties "pa[id], offered or agreed to pay political contributions, fees or commissions in connection with the sale or transfer of a defense article or defense service" by "paying political contributions, fees, or commissions on at least forty transactions and failing to properly report" them to DDTC. Moreover, the U.S. DPA states that Airbus repeatedly filed license applications affirming that "Part 130 did not apply to the application" or that "no business partner payments were made" without verifying the accuracy of those representations. Finally, the U.S. DPA also alleges that Airbus failed to comply with the recordkeeping obligations of Part 130, requiring records related to license applications to be kept for a period of five years.

**Part 129.** With respect to ITAR Part 129, which requires person(s) engaged in brokering activities by "facilitat[ing] the manufacture, export, transfer, re-export, or re-transfer of a U.S. or a foreign defense article or defense service" to register with DDTC and provide annual status reports on brokering activities, Airbus allegedly failed to disclose that its business partners with a U.S. nexus performed "brokering activities while receiving commissions from Airbus." To this end, the U.S. DPA notes that Airbus

did not have adequate processes in place to ensure that these business partners registered with the DDTC and filed the required reports under ITAR Part 129.

**Part 126.** ITAR Part 126, prohibits, in relevant part "the sale of defense articles and defense services to any listed Prohibited Country or any person from any listed Prohibited Country acting on its behalf" without DDTC's approval. In this regard, the U.S. DPA points to Airbus's failure to "implement policies and procedures to ensure" that business partners engaging in brokering activities on the company's behalf were not "nationals of or incorporated" in the Prohibited Countries listed in Part 126.1. Consequently, the U.S. DPA alleges that certain business partners with relevant ties to Prohibited Countries engaged in facilitating the sale of ITAR articles and services on Airbus's behalf and did not obtain written approval from the DDTC for their activities.

Examples of the ITAR violations identified in the named countries are set forth below:

## **Ghana:**

- Among the misconduct described related to Ghana, the U.S. DPA alleges that between 2009 and 2015, through business partners that were approved by SMO International division and foreign subsidiaries, including the company's Defence & Space Division's Spanish subsidiary, Airbus sold three C-295 military aircraft to Ghana, two of which "were the subject of false ITAR Part 130 certifications." Specifically, senior Airbus export compliance management at the Defence & Space Division's Spanish subsidiary signed export license applications asserting that Airbus and its vendors had not "paid, offered, or agreed to pay political contribution, fees or commission in connection with the sale" when "[i]n fact" Airbus made payments to business partners and related third parties in connection with the aircraft sales totaling approximately € 3.6 million. As discussed above with regard to the U.K. DPA, Airbus hired a business partner who was the brother of a high-ranking Ghanaian government official to assist with the sale of C-295 aircrafts, ultimately using him as a conduit for communications with the Ghanaian official as well as a U.K. consultant, without "any written business partner agreement and without completing due diligence."
- In 2011, Airbus's compliance staff rejected the proposed contract between Airbus and the business partner and the U.K. consultant's company, identifying the red flag of the business partner's familial relationship with the Ghanaian official. However, the DPA notes that leadership in SMO International and the Defence & Space Division "deliberately circumvent[ed]" the company's compliance rules by allegedly using another Spanish third-party business partner's company previously used in other Defence & Space campaigns to pay the business partner, using it "solely as a pass through-entity." Under this scheme, with authorization from SMO International, the U.S. DPA states that Airbus paid more than € 3.5 million to the Spanish company, which was transferred to the business partner and U.K. consultant.

## **Indonesia:**

- According to the U.S. DPA, alleged violations of ITAR Part 130 occurred between 2010-2015 in connection with the sale of eleven C-295 aircraft, "nine of which were the subject of false ITAR Part 130 certifications." Like the Ghanaian scheme, the Indonesian sales campaign also allegedly involved executives from the Defence & Space Division and SMO International. Specifically, the U.S. DPA states that Airbus made payments to (1) an Indonesian consultant company whose founder had connections to Indonesia's "political leadership" and employed several former "high-ranking" Indonesia military and government officials; and (2) an Indonesian-based business partner, in connection with these sales, which amounted to approximately € 16,100,000, despite ITAR Part 130 certifications signed by an Airbus export compliance manager to the contrary.
- Significantly, Airbus's relationship with the Indonesian consultant company, which started working for Airbus military aircraft campaigns in approximately 2010 "on the basis of an oral agreement" was directly overseen by SMO International. To this end, executives at SMO International "reviewed and approved contracts" between Airbus and the Indonesian consultant company, "despite being told about compliance risks" such as the fact that its "business address listed no sign of the company" as well as its office space which "appeared partially vacant and generally unused." Moreover, the U.S. DPA explains that it wasn't until "after the sale of C-295s to Indonesia was consummated" that the Defence & Space Division submitted an application for the

Indonesian consultant company to assist in sales to Airbus compliance.

## **Vietnam:**

- The U.S. DPA states that between approximately 2009-2014, Airbus sold three C-295s, "all of which were the subject of false ITAR Part 130 certifications" with the direct assistance of the Defence & Space Division and some involvement from SMO International executives, culminating in approximately €6 million in improper payments. The U.S. DPA states that Airbus used a Hong Kong company doing business in Vietnam, whose controlling partners were all foreign nationals, some of whom had "long-standing personal connections with senior Vietnamese government officials as well as airline executives." Notably, according to the U.S. DPA, Airbus entered into consultant agreements with the Hong Kong company retroactively "following the success of a particular sales campaign."

## **Austria:**

- From approximately 2000-2011, Airbus implemented a sales campaign to sell Eurofighter Typhoon aircraft and other related services to the Austrian Ministry of Defense, resulting in the sale of fifteen aircraft, equipment, and related services "all of which contained ITAR-controlled content, and involve[d] false ITAR applications." Specifically, the U.S. DPA states that Airbus or its vendors made improper payments totaling approximately €55 million in connection with the sale of Eurofighter Typhoons. As part of its sales campaign in Austria, Airbus entered into a joint venture with a German company, tasking it with the responsibility of filing the appropriate ITAR license applications to the DDTC. Further, the U.S. DPA states that Airbus made payments to "fourteen individuals, consultants or organizations that should have been reported under Part 130, including multiple Austrian consultants with close ties to Austrian government officials, at least one of whom was managed by SMO International."

Ultimately, the U.S. DPA states that Airbus's "gross gain" on the sales of C-295s to Ghana, Indonesia, and Vietnam, "on which Airbus failed to file or falsely filed Part 130 disclosures," was approximately \$165 million.

In addition to the Part 130 violations, the U.S. DPA identifies several Part 129 and 126 violations. The Part 129 violations, arose, in part, from Airbus's use of third-party business partners to "facilitate the manufacture, export, permanent import, transfer... or retransfer of aircraft and other platforms" containing ITAR-controlled defense articles. Specifically, according to the U.S. DPA, several business partners "engaged in brokering activities while receiving fees and commissions from Airbus that were not disclosed in brokering reports" as required by ITAR Part 129. For example, Airbus hired a Thai consultant with connections to Thai government officials to work on sales campaign to the Government of Thailand, including multiple branches of the Thai Armed Forces, who failed to register as a broker with the DDTC. Moreover, the U.S. DPA notes that Airbus did not follow up to ensure compliance with ITAR 129, by requiring (for example) proof of broker registration with the DDTC.

According to the U.S. DPA, Airbus "also failed to implement policies and procedures to ensure that no business partners engaged in brokering activity on its behalf were nationals of or incorporated" in the Prohibited Countries listed in ITAR Part 126. For example, Lebanon was at all relevant time period a Prohibited Country, but Airbus nevertheless allegedly used a Lebanese consultant with connections to Kuwaiti government officials from 1996-2016 despite "Airbus's awareness thereof." Airbus's relationship with the Lebanese consultant was managed by SMO International, with executives providing the consultant with "comfort letters" purporting to promise compensation "above and beyond what had been approved by Airbus." The Lebanese consultant was ultimately paid approximately € 860,000 for services "in connection with Airbus Helicopter campaigns that may have contained ITAR-controlled products...to a bank account located in Lebanon."

## **U.K. DPA**

- **Malaysia.** The SFO alleged that between July 2011 and June 2015 Airbus failed to prevent persons associated with Airbus from bribing executives at AirAsia and AirAsia X airlines, which are not government-owned or -controlled. Specifically, Airbus paid \$50 million to a sports team owned by two AirAsia executives and offered to provide an additional \$55 million more (although the later

offer was never fulfilled). As a result of the improper sponsorship and the offer of a further improper payment, the airlines purchased 180 aircrafts from Airbus.

- **Sri Lanka.** The SFO alleged that between July 2011 and June 2015, Airbus failed to prevent persons associated with Airbus paying bribes to executives at SriLankan Airlines (SLA), which is 99.1 percent owned by the Government of Sri Lanka. The bribes were paid through a Brunei-based straw company, an approved Airbus business partner, set up by the wife of a SriLankan Airlines official with no relevant expertise. Specifically, Airbus offered to pay the Brunei-based company \$16.84 million (and ultimately paid \$2 million) to "influence SLA's purchase of 10 Airbus aircraft and the lease of an additional 4 aircraft." According to the DPA, in approximately 2013, to disguise the fact the SLA official's wife was the principal of the Brunei-based company, Airbus employees "misled [U.K. Export Finance] as to her name and sex."
- **Taiwan.** Between 2010 and 2013, Airbus allegedly channeled payments to an executive of the private Taiwanese airline, TransAsia Airways (TNA), for his personal benefit through two approved business partners, making total payments of more than \$14 million. As a result, TNA bought 20 aircraft from Airbus. (Of course, the U.K. Bribery Act covers commercial bribery as well as bribery of government officials.)
- **Indonesia.** Between 2011 and 2014, an Airbus business partner paid more than \$3.3 million to or for the personal benefit of senior officials and/or their family members at Indonesia's national airline Garuda and its low-cost subsidiary, Citilink. One of the payments was in the form of purchasing luxury property. As a result, Garuda/Citilink purchased 55 aircrafts from Airbus.
- **Ghana.** Between 2009 and 2015, Airbus hired a business partner who was a close relative of a high-ranking Ghanaian government official to assist with a sale of three C-295 aircrafts to the Government of Ghana (through an Airbus defense subsidiary in Spain). According to the U.K. DPA, various Airbus employees knew that the intermediary was a close relative of the Ghanaian government official, who was a key decision maker with respect to the sales. The intermediary had "no prior experience in the aerospace industry." To disguise "commission payments" made to the business partner, false documentation was created "by or with the agreement of Airbus employees." Concerns were identified regarding dealing with a company owned in part by the intermediary, and the transactions were instead routed through a different intermediary, with the understanding that they would be passed along to the original company and intermediary. Significantly, some of the payments culminating in the sale of two of the above-mentioned aircrafts also resulted in the ITAR violations contained in the U.S. DPA.

## French CJIP

- **Air Arabia.** In November 2007, Airbus and Air Arabia entered into a purchase agreement for 34 aircrafts, as well as options for an additional 15 aircrafts. As part of the agreement, an Airbus Middle East executive allegedly made a "commitment" to pay "concealed compensation" to an Air Arabia executive – later described to be \$10 million. According to the CJIP, Airbus executives considered multiple ways to make the "concealed compensation payment," including by acquiring a company owned by the executive, through the purchase of luxury real estate properties for the executive, and via a fake business partner. However, the payment was not carried out due to measures taken by the company including a 2014 payment freeze and "vigilance of other departments within Airbus."
- **Chinese GTAs & China Aviation Cooperation Fund.** According to the CJIP, and similar to the facts detailed in the U.S. DPA (discussed above), to finalize two GTAs with the Chinese government, Airbus allegedly paid a third-party intermediary (via another intermediary that had been used by Airbus in the past to "discreetly" transit funds) approximately €10.3 million (\$11.41 million), which, at least in part, was passed on to Chinese officials involved in approving the GTAs. In 2015, company financial records showed that an additional \$13 million was scheduled to be paid to the same intermediary in China related to the GTAs, but Airbus's 2014 payment freeze stopped the payment. In addition, from in or around 2011 to 2017 Airbus contributed at least \$2 million to the China Aviation Cooperation Fund (CACF) through credit notes offered to the CACF following the delivery of an aircraft by Airbus. Some of CACF's funds were used outside of the intended scope, including to finance leisure events, which were organized at the same time that Airbus was negotiating the sale of aircrafts. In addition to funding the CACF, Airbus organized and incurred expenses for trips in and outside of China that were "primarily or even exclusively composed of leisure

activities" for Chinese officials and their "entourages" and offered luxurious gifts and event tickets to Chinese public officials and airline executives.

- **Korean Air.** Between 1996 and 2000, Airbus finalized three purchase agreements for the sale of a total of 10 aircrafts to Korean Air, a private South Korean airline, in exchange for committing to pay \$15 million to a former senior executive of Korean Air. According to the CJIP, Airbus's SMO Division was tasked with carrying out the commitment and payments were executed between 2010 and 2013. In 2010, Airbus purchased \$10 million in shares of an entity owned by the son of a third-party intermediary. Airbus paid the funds from accounts opened in Lebanon by Airbus's subsidiary incorporated in the United Arab Emirates. Documents show that the former Korean Air executive received at least \$2 million of that amount. In 2011, Airbus entered into a fictitious consulting agreement with a different intermediary pursuant to which Airbus paid \$6.5 million. According to the CJIP, most of the funds were intended for the former Korean Air executive. Finally, in 2013, Airbus paid \$6 million to South Korean and U.S. academic institutions for a research project, in which the Korean Air executive "had personal interests." The CJIP notes that the investigation did not establish that the academic institutions had knowledge of the cause or origin of the payments.
- **Nepal Airlines.** According to the CJIP, from in or around 2009 to 2015, documents show that to finalize the sale of two aircrafts, Airbus likely agreed to pay \$ 1.8 million through intermediaries who were in contact with Nepalese public officials and executives of Nepal Airlines, which is state-owned and controlled, although it does not appear that the full amount was in fact paid, according to the CJIP.
- **China Airlines (Taiwan).** According to the CJIP, in January 2008, Airbus signed a purchase agreement with China Airlines, a state-owned Taiwanese airline, for the sale of fourteen aircraft with an option for an additional six. Airbus allegedly used two intermediaries to assist with the deal, one of which had close contacts within China Airlines (and was able to obtain confidential information) and the other who admitted to having close ties to a member of China Airlines' Board of Directors. Airbus allegedly transferred the funds to the intermediaries in a variety of ways including through making a €15 million (\$16.6 million) investment in a mining venture in Africa in which one of the intermediaries appears to have had a financial interest (the investment quickly resulted in a "total loss, following a rapid and significant depreciation of the underlying assets"), fictitious engagements on other sales campaigns, and through using other third parties and offshore structures.
- **Russian Satellites Communications Company.** Russian Satellites Communications Company (RSCC) is the state-owned Russian national satellite operator. In 2011, RSCC entered into two contracts to purchase two satellites from Astrium (now Airbus Defence and Space); in which Airbus's SMO Division assisted with the sales. As part of the sales, Astrium fictitiously engaged a commercial intermediary through a consultant contract signed retroactively and made three payments totaling €8.7 million (\$9.6 million) to the intermediary, which, at least in part, were understood to be intended for Russian officials. According to the CJIP, a SMO executive and the fictitious commercial intermediary regularly conferred about requests made by the Airbus compliance department. In one email, the SMO executive emailed the intermediary, stating: "Compliance is buying the story, we now only need to 'justify' your past experience", to which the intermediary responded: "Sir, Yes Sir! [...] I am going to try to find something to write for you ;-)." An external company conducted due diligence on the company behind which the fictitious commercial intermediary was operating and numerous red flags were identified (e.g., a registered office could not be identified, no financial accounts were available, and the company's ability to provide the services offered was "questionable"). Despite the red flags identified, the engagement was approved and Astrium transferred the funds to the intermediary.
- **Arabsat.** Arabsat is an intergovernmental organization created by (and of which the shareholders are) the Member States of the Arab League to provide international civil telecommunications services. In February 2009, Arabsat and Astrium (now Airbus Defence and Space) entered into a contract for a satellite. According the CJIP, Astrium entered into a consultant agreement with the same intermediary used in the RSCC scheme and made eight payments to the intermediary for a total of €1 million. A SMO executive (who has since retracted his statement) said that Astrium hired the same commercial intermediary used in the RSCC negotiations to pass funds to an Arabsat official.
- **Avianca.** According to the CJIP, between 2006 and 2014, Airbus signed several consultant agreements with a commercial

intermediary to assist Airbus with negotiations with Avianca, the national airline of Colombia and part of Synergy Group, a South American conglomerate that owns various airlines in South America. The intermediary was also hired to assist with other negotiations with companies of the Synergy group. Airbus's agreements with the intermediary included "success fees, either as a fixed fee per aircraft or per campaign, or as a percentage of price of the sale," as well as proposed investment projects. According to the investigation, in 2014, part of the intermediary's fee was intended to be transferred secretly to a senior executive of Avianca Holdings who was a key contact for Airbus during the ongoing commercial negotiations. Despite continued pressure during the negotiations to make the payments to the intermediary, Airbus's "freeze of payments to commercial intermediaries and the enhancement of Airbus' compliance measures prevented the promised payment from being made."

### *Noteworthy Aspects*

- **No Voluntary Disclosure Credit for Bribery Violations in United Kingdom, France, or United States** . The U.S. DPA states that, even though Airbus disclosed the issues to U.S. authorities in a "reasonably prompt time of becoming aware of corruption-related conduct that might have a connection to the United States," the company did not receive voluntary disclosure credit for the FCPA-related violations because the company failed to disclose the underlying facts to the DOJ until after the SFO initiated and made public its investigation. Interestingly, according to the U.K.'s Statement of Facts, Airbus initiated review of its third-party relationships in September 2014 and found "significant breaches of compliance policies," freezing "all payments arranged by SMO International to BPs" in October 2014. However, Airbus did not begin discussions with the SFO until after the U.K. Export Finance had notified Airbus that they intended to contact the SFO regarding potential irregularities. Moreover, the discussions with the French authorities did not begin until after that date. With respect to the FCPA violation, Airbus did receive full cooperation credit and remediation credit of 25 percent off the bottom of the applicable United States Sentencing Guidelines fine range (the maximum permitted for companies that do not self-disclose under the DOJ's FCPA Corporate Enforcement Policy). Similar to the DOJ, the PNF acknowledged that, "even though Airbus did not self-report to the PNF the facts which led it to start an internal investigation, from March 2017 the company offered exemplary cooperation with the JIT's investigation," which included the collection of more than 30.5 million documents from more than 200 custodians. The PNF awarded Airbus a 50 percent discount rate on the additional penalty amount. Notably, Airbus received credit from U.S. authorities for voluntarily disclosing the ITAR violations.
- **Extraordinary Cross-Border Cooperation and Related Settlements**. While the SFO opened its criminal investigation into Airbus in the summer of 2016, several legal challenges delayed the investigation. Among them was French Law No. 68-678 of 26 July 1968, known as the "French Blocking Statute," which prevents French persons from communicating information that would constitute "evidence in foreign judicial or administrative proceedings" and the French Code of Criminal Procedure, granting French authorities the power to exclude information that would be "detrimental to the essential interests of France" when responding to a mutual legal assistance request. The French government (as well as the German and Spanish governments) owned stakes in Airbus throughout the relevant time period, adding to the dynamic. To resolve these issues, the SFO and PNF entered into a Joint Investigation Team (JIT) Agreement in January 2017. The historic cooperation efforts made possible by the JIT aided the SFO and PNF to overcome significant legal and practical hurdles, which included developing policies and procedures for the collection of documents and interviews in France that SFO personnel attended.
- **AFA to Conduct Supervision Over Three Years and DOJ Self-Reporting on FCPA Violations Required** . Notably, the DOJ and the SFO found the imposition of an independent anti-corruption compliance monitor unnecessary within their own dispositions because, as part of the Company's resolution with the PNF, Airbus accepted auditing and supervision of its compliance program by France's AFA for a term of three years. The U.S. DPA specifically noted that the DOJ determined such a monitor was "unnecessary," in relevant part, "based on...the fact that the Company will separately be entering into a resolution with the Parquet National Financier in France and will be subject oversight by authorities in France." In addition, Airbus agreed to self-report annually to the DOJ for the term of the DPA regarding the status of its remediation efforts and its anti-corruption compliance program. The SFO did not impose any self-reporting requirements. The DOJ and SFO's decisions to forgo imposing anti-corruption compliance monitors reflects an ever-increasing cross-border coordination and trust among certain anti-corruption authorities that goes beyond investigative information sharing and penalty-splitting. As background, the U.K.

Approved Judgement also noted that Airbus had already established a three-member Independent Compliance Review Panel "to complete an independent review of Airbus' ethics and compliance procedures," issuing reports in 2018 (with 55 recommendations) and 2019, with a third report expected in 2020. As an aside, as part of the Consent Agreement entered into between Airbus and the U.S. Department of State related to the ITAR violations, Airbus will engage an "external Special Compliance Official" to oversee the Consent Agreement, which will also require Airbus to conduct two external audits of its ITAR-related compliance program and implement additional compliance measures.

- **Despite DOJ's Acknowledgement of "Limits" to Jurisdiction, Section 78dd-3 Used to Authorize U.S. Investigation and Penalties.** The U.S. DPA acknowledged the United Kingdom and France's "significantly stronger" jurisdictional bases given that Airbus is "neither a U.S. issuer nor a domestic concern" and the "limited" nature of its territorial jurisdiction over the alleged misconduct. Nevertheless, the DOJ relied on the fact that former Airbus executives acted in furtherance of the corrupt schemes to bribe Chinese officials while in the territory of the United States, including sending emails while in the United States, and accompanying officials on trips to the United States, which the DOJ asserted was sufficient to provide a jurisdictional hook under 15 U.S.C. § 78dd-3.
- **Ongoing Issues for Airbus Remain .** As part of the U.K. DPA, the SFO agreed to close its investigation of Airbus and its controlled subsidiaries other than SFO's separate investigation into GPT Special Project Management Ltd. (GPT), an investigation the SFO launched in April 2012 to review GPT's business in Saudi Arabia ([see here](#)). GPT was a subsidiary of Airbus S.E.'s predecessor entity EADS and, in June 2019, [announced](#) it would cease operations. It is unclear what additional measures, if any, the SFO will take to resolve its investigation into GPT. In addition, according to [press reports](#), Austrian prosecutors announced in February 2020 that they widened their fraud investigation into Airbus and the Eurofighter consortium (which includes BAE Systems and Leonardo) related to a \$2 billion Eurofighter jet purchase. Airbus and the consortium members deny the fraud allegations.

## **SEC Settles with Cardinal Health for FCPA Violations Involving China**

The SEC issued a [Cease-and-Desist Order](#) against Ohio-based pharmaceutical company Cardinal Health, Inc. (Cardinal Health) on February 28, 2020, as the parties agreed to a total resolution of nearly \$9 million, including a civil penalty of \$2.5 million, \$5.4 million in disgorgement, and \$916,887 in prejudgment interest. Through the agreement, the SEC and Cardinal Health resolved allegations that Cardinal Health and its subsidiary violated the books-and-records and the internal-accounting-controls provisions of the FCPA. Cardinal Health is listed on the New York Stock Exchange and is an "issuer" for purposes of the FCPA. As a result of the conduct described further below, the Order stated that Cardinal Health violated (i) the books-and-records provisions by incorrectly recording improper payments channeled through two accounts the company maintained for a third party (which payments were made surreptitiously by certain marketing employees technically employed by Cardinal Health but working for that third party), and (ii) the internal-accounting-controls provisions by failing to maintain accountability for these assets, as Cardinal Health did not implement appropriate controls over the accounts or the marketing employees.

Per the Order, in 2010, Cardinal Health acquired a subsidiary in China. Rebranded "Cardinal China," the Chinese subsidiary served as an exclusive distributor for certain businesses, including an unnamed "large European dermocosmetic company." As part of the commercial arrangement, Cardinal China maintained so-called "marketing accounts" for the dermocosmetic company on Cardinal China's own books and records. The marketing accounts generally were funded through "excess distribution margin." Cardinal China also hired approximately 2,400 employees on behalf of the dermocosmetic company. This workforce, whose day-to-day activities were not supervised by Cardinal China, included sales and marketing employees who utilized funds from the marketing accounts to pay for marketing-related expenses.

According to the SEC, the company knew that a substantial gap in internal controls relating to the arrangement existed because Cardinal terminated other marketing accounts for other suppliers but did not apply its full internal accounting controls to the marketing accounts or to the conduct of the marketing employees that Cardinal China retained on behalf of the dermocosmetic company. As a result, Cardinal China regularly authorized and made payments from the marketing accounts at issue (a total of \$250 million over four years) as directed by the dermocosmetic company but did not require reasonable assurance that the transactions were authorized, such as sufficient supporting documentation to verify the purpose of the transactions. Cardinal China

also failed to accurately record these payments on its books and records.

The Order states that in 2016, six years after the acquisition, Cardinal Health discovered that the marketing employees had made and concealed improper payments through the marketing accounts in Cardinal China's records, directing funds to government-employed healthcare professionals who marketed for the dermocosmetic company and employees of state-owned retailers with influence over relevant purchasing decisions related to those products. According to the SEC, because of Cardinal's insufficient internal accounting controls, the marketing employees were able to "easily disguise" the improper payments and falsify documentation. The SEC noted that Cardinal China benefitted from the distribution arrangement and thus was "unjustly enriched by approximately" \$5.4 million during the relevant period. The SEC identified March 2013 as the start date for the relevant period, but without a clear explanation of how that start date was selected, given that Cardinal China was acquired in 2010. As detailed below, the SEC noted that Cardinal Health initially instructed Cardinal China to discontinue all marketing accounts shortly after its acquisition of Cardinal China, but that numerous market accounts still remained in use. The SEC also identified numerous instances in which Cardinal Health and/or Cardinal China personnel identified risks – or received reports identifying the risks – regarding marketing accounts, including various internal reports from 2012-2015 and a related fine in 2014 by the Shanghai Administration of Industry and Commerce. The SEC did note that Cardinal Health voluntarily disclosed the matter in 2016 and undertook significant remedial measures.

### *Noteworthy Aspects*

- **Failure to Properly Evaluate Risks.** The SEC's Order calls out multiple issues related to the design and implementation of Cardinal Health's and Cardinal China's compliance program and internal accounting controls. Among these issues is risk evaluation. According to the SEC, at the time of acquisition, Cardinal Health was well aware that Cardinal China operated marketing accounts related to distribution agreements for various global manufacturers and that "Cardinal China also operated and maintained on its own books, financial accounts that certain distribution customers used to fund their operations and marketing efforts in China." After the acquisition, "Cardinal China terminated most of the marketing accounts due in part to known FCPA-related compliance risks associated with channeling the marketing expenses of third parties through its own books and records." Despite this general risk assessment, the Order notes that Cardinal China continued to operate the marketing accounts for the dermocosmetic company because Cardinal Health assessed the FCPA-related risks of that specific arrangement to be "minimal." However, according to the SEC, this assessment effectively failed to account for corruption red flags known to the company and for the lack of transparency that Cardinal Health and Cardinal China had regarding the nature of payments from the marketing accounts.
- **Failure to Extend Appropriate Internal Accounting Controls to Marketing Account Activities .** The SEC noted that, based on its "minimal" risk assessment of the arrangement, Cardinal Health did not apply its full internal accounting controls to the marketing accounts at issue or establish any effective supervisory controls over the activities of the dermocosmetic company's marketing personnel. Examples of these issues cited by the SEC include a failure to provide anti-bribery training to the marketing personnel, the marketing personnel's use of "email accounts and computer systems" that were "inaccessible to Cardinal Health's and Cardinal China's compliance personnel," and Cardinal China's repeated approval of payments "without requiring sufficient supporting documentation to verify the purpose of the transactions." The SEC blamed the gap in controls for enabling the marketing employees to disguise and conceal any improper payments from Cardinal China.
- **Inadequate Responses to Red Flags .** The Order provided various examples of subsequent red flags that arose during the period between the acquisition and the beginning of the investigation that the SEC states were not adequately addressed. For example, in 2012, Cardinal Health received a report from a Cardinal China employee, "raising questions about the legality of the marketing arrangement and recommending an external audit, but, according to the SEC, neither Cardinal Health nor Cardinal China took "sufficient steps" in response to the audit's findings. In 2012 and 2013, allegations surfaced that other marketing accounts had been used to facilitate improper payments, leading Cardinal China to suddenly close those accounts. Nevertheless, Cardinal Health did not monitor the subsidiary's compliance with its initial instructions to terminate such accounts or implement stricter controls. Then in 2014, authorities in Shanghai fined Cardinal China for providing "secret commissions" to employees of a retailer

through the two marketing accounts for the dermocosmetic company, in violation of Chinese competition law. Despite this reprimand, Cardinal Health and Cardinal China did not implement effective safeguards, such as enhancing its "supervision of the marketing employees or oversight of the marketing accounts." The SEC noted 2015 communications among Cardinal China's compliance personnel and leadership discussing the "enormous compliance risk" caused by the "gap in controls" over the marketing employees and accounts. One email noted, "this is a big exposure... as we have no control [over] how [the marketing employees] may be gifting and spending on entertaining."

## Individual Enforcement Actions

### SEC Settles with Ex-Goldman Sachs Banker

On December 16, 2019, the SEC [announced](#) charges against Tim Leissner for engaging in a corruption scheme where he obtained millions of dollars through paying unlawful bribes to government officials, while working for Goldman Sachs. The SEC charges came after Leissner [pleaded guilty](#) in the Eastern District of New York to crimes that included conspiracy to violate the FCPA, which was announced in November 2018. The Federal Reserve Board also [permanently barred](#) Leissner in March 2019 and fined him \$1.42 million. The SEC charged Leissner for authorizing and paying bribes and kickbacks to government officials in Malaysia and the Emirate of Abu Dhabi to secure business for Goldman Sachs.

Specifically, the misconduct was in connection to the Malaysian sovereign wealth fund called 1Malaysia Development Berhad, otherwise known as 1MDB. Between approximately 2009 and 2014 when 1MDB was raising capital to fund its project, billions of dollars were diverted from the fund. During the scheme, Mr. Leissner and others bribed government officials in Malaysia and Abu Dhabi to obtain and retain lucrative business for Goldman Sachs, according to the SEC. This business included the 2012 and 2013 bond deals where Goldman Sachs earned approximately \$600 million.

The [settlement](#) with the SEC states that Leissner's actions resulted in violations of the antibribery, books-and-records, and circumvention of internal-accounting-controls provisions of the FCPA. The settlement describes that Leissner violated Section 30(A) of the Exchange Act (the FCPA's anti-bribery provision) by making use of interstate commerce to send wire transfers from a foreign bank account to a U.S. bank account in furtherance of his corrupt offers and promises to bribe foreign officials.

Additionally, Leissner violated Section 13(b)(2)(A) of the Exchange Act (the FCPA's books-and-records provision) by actively concealing highly relevant information from financial, legal, and compliance executives, including by making misstatements of these executives regarding Jho Low's role as an intermediary in the bond deals. Last, Leissner violated Section 13(b)(5) of the Exchange Act (the internal-accounting-controls provision for individuals) and Rule 13b2-1 when he knowingly circumvented internal accounting controls that Goldman Sachs had in place and caused the company's books, records and accounts to be falsified through misinterpretations that he made to Goldman Sachs' executives and committees.

During the announcement, Charles Cain, Chief of the SEC Enforcement Division of the FCPA, stated that "Leissner abused his leadership role at Goldman Sachs by engaging in a massive bribery scheme targeting the highest levels of two foreign governments in order to bring in lucrative business to the firm and enrich himself." The SEC order permanently barred Leissner from the securities industry and ordered him to pay \$43.7 million in disgorgement. However, this obligation will be offset and deemed satisfied by the forfeiture amount Leissner was ordered to pay by the DOJ in 2018. The SEC also did not impose a civil penalty, citing the resolutions with the DOJ and Federal Reserve Board of Governors.

### Former Barbados Public Official Convicted of Money Laundering

On January 16, 2020, the DOJ [announced](#) the conviction on money laundering charges of Donville Inniss, a former member of the Barbados Parliament and the former Minister of Industry, International Business, Commerce, and Small Business Development in Barbados. Inniss was found guilty by a federal jury in Brooklyn of one count of money laundering conspiracy and two counts of money laundering relating to a scheme to launder bribe payments he received from the Insurance Corporation of Barbados Limited (ICBL).

According to the [indictment](#), between 2015 and 2016 Inniss accepted approximately \$36,000 in bribes from executives of ICBL. In exchange, Inniss used his official position to steer approximately \$686,000 worth of renewed insurance contracts to ICBL. To conceal the true nature of the payments, ICBL created false invoices payable to a New York bank account controlled by a dental company related to a friend of Inniss. The invoices falsely stated that the payments were for consulting services by the dental company, which was otherwise unrelated to ICBL. The bribe payments were subsequently transferred from the dental company's bank account to a personal account controlled by Inniss. At the time of the conspiracy, Inniss was a permanent U.S. resident who lived in both Tampa, Florida and Barbados.

As discussed in our [FCPA Autumn Review 2018](#), the DOJ issued a declination to ICBL on August 23, 2018. As noted in the DOJ's [declination letter](#), a contributing factor to the decision to forego prosecution was ICBL's cooperation and provision of information that allowed the DOJ "to identify and charge the culpable individuals." In addition to Inniss, ICBL's former CEO Ingrid Innes and former vice president Alex Tasker were charged with paying the \$36,000 in bribes to obtain the insurance contracts. Neither individual has entered a plea to date.

### **In Two Guilty Pleas, an Ecuadorian Businessman Pleads Guilty to FCPA and Money Laundering Charges, while a Venezuelan Citizen and U.S. Resident Pleads Guilty to Conspiracy to Violate the FCPA**

On January 23, 2020, Armengol Alfonso Cevallos Diaz (Cevallos), an Ecuadorian businessman based in Miami, pleaded guilty in the U.S. District Court for the Southern District of Florida to one count of conspiracy to violate the FCPA and one count of conspiracy to commit money laundering. According to the [DOJ press release](#), these charges were connected to a \$4.4 million bribery and money laundering scheme involving public officials at the state-owned and state-controlled oil company of Ecuador, Empresa Pública de Hidrocarburos del Ecuador (PetroEcuador).

At his plea hearing, Cevallos admitted that from 2012 to 2015, he conspired with others to pay PetroEcuador officials bribes worth \$4.4 million to obtain and retain business using U.S.-based companies and bank accounts. Cevallos admitted that he conspired with others to conceal these payments by laundering the money through shell companies and bank accounts based in Miami. Additionally, Cevallos admitted that he both solicited and intermediated payments from an oil services company to PetroEcuador officials and that he helped launder those bribes and others on behalf of Ecuadorian contractors and his own companies. Cevallos also admitted that he conspired with others to purchase properties in Miami for the benefit of officials from PetroEcuador.

The DOJ reported that there have been 13 public charges and guilty pleas involving individuals in the DOJ's investigation into PetroEcuador. As we [previously reported](#), the individuals who have been charged to date include those who paid bribes, received bribes, and facilitated payments to PetroEcuador officials.

On February 19, 2020, Tulio Anibal Farias-Perez (Farias-Perez), a Venezuelan citizen and U.S. resident, [pleaded guilty](#) in U.S. federal court to one count of conspiracy to violate the FCPA. The DOJ had [charged](#) Farias-Perez in a Criminal Information filed on February 7, 2020. According to the [Information](#), Farias-Perez had helped arrange and paid bribes to officials at Petroleos de Venezuela S.A. (PDVSA), the Venezuelan state-owned and state-controlled oil company, in exchange for "lucrative contracts and other business advantages with PDVSA."

### **Long-Running Hoskins Case Takes a New Turn**

In our [FCPA Winter Review 2020](#), we noted that in November 2019, a jury convicted Lawrence Hoskins of six substantive FCPA violations, three substantive money laundering violations, two conspiracy violations, and found him not guilty on one count of substantive money laundering for his role in a scheme to secure a \$118 million contract in Indonesia for a Connecticut-based company and its consortium partner. The main question at trial was whether Hoskins, a former Senior Vice President at Alstom, S.A. (Alstom), a French electricity generation and rail transport company, was acting as an "agent" of Alstom's Connecticut, U.S.-based subsidiary, Alstom Power, Inc. (Alstom Power). The jury found that Hoskins acted as an agent of Alstom Power in furtherance of the scheme to bribe Indonesian officials and convicted him of 11 of the 12 counts; finding him not guilty on one money laundering count.

On February 26, 2020, Judge Janet Bond Arterton [denied](#) Hoskins' motions for acquittal and a new trial on the money laundering charges but granted Hoskins' motion for acquittal and conditionally granted Hoskins motion for a new trial on the FCPA charges. The note below focuses on the FCPA aspects of Judge Arterton's opinion.

In respect to the motion for acquittal on the agency allegation of the FCPA charges, Judge Arterton's opinion states that agency requires three attributes: "(1) the manifestation by the principal that the agent shall act for him; (2) the agent's acceptance of the undertaking; *and* (3) the understanding of the parties that the principal is to be in control of the undertaking." **(Docket entry 617, p. 4)** (Internal citations and quotations omitted; emphasis in original.)

In support of his motion for acquittal, Hoskins argued that the government did not present evidence that he agreed to act subject to Alstom Power's control or that Alstom Power was in control of the undertaking (*i.e.*, the hiring of consultants for the Indonesia project). Conversely, the government argued that witness testimony and documents proved Hoskins agreed to and performed Alstom Power's instructions and that Alstom Power controlled the undertaking.

Judge Arterton framed the issue as "whether, in draw[ing] justifiable inferences of fact from the evidence, a reasonable mind might fairly conclude...beyond a reasonable doubt that Mr. Hoskins agreed to and did act subject to [Alstom Power's] control." **(Docket entry 617, p. 14)** (Internal citations and quotations omitted.) After discussing the concept of control, the opinion provides "the bulk of the Government's evidence support only the conclusion that [Alstom Power] generally controlled hiring of consultants for the [Indonesia] Project" before concluding that "absent any evidence that [Alstom Power] had a right of interim control over *Mr. Hoskins's actions* to procure consultants according to [Alstom Power's] specifications, a rational jury could not determine beyond a reasonable doubt that Mr. Hoskins was an agent of [Alstom Power]." **(Docket entry 617, pp. 15-16.)** (Emphasis in the original.) The opinion continues providing that "none of the indicia of controls which are typical of an agency relationship are present here," noting that "the Government introduced no evidence that would support the conclusions that anyone at [Alstom Power] had the power to terminate Mr. Hoskins' authority to participate in the hiring of consultants for the [Indonesia] Project, to assess Mr. Hoskins' performance, or to otherwise exert control over his actions." **(Docket entry 617, pp. 17-18.)** This part of the opinion concludes with Judge Arterton granting Hoskins' motion for acquittal as to the FCPA charges by writing that "the Court sees no evidence upon which a rationale jury could conclude that Mr. Hoskins agreed to or understood that [Alstom Power] would control his actions on the [Indonesia] Project, as would be required to create an agency relationship. Nor does the Court see any evidence upon which a rational jury could have concluded that [Alstom Power] actually had the authority to control Mr. Hoskins's actions." **(Docket entry 617, p. 18.)**

In conditionally granting Hoskins' motion for a new trial on the FCPA charges, the opinion provides that Hoskins' "arguments regarding the insufficiency of the evidence at trial apply with equal or greater force to his motion for a new trial," before concluding that "the Court agrees with Defendant that the Government primarily demonstrated that [Alstom Power] controlled the [Indonesia] Project, but not that [Alstom Power] had control over Mr. Hoskins's action sufficient to demonstrate agency." **(Docket entry 617, p. 28)**

Subsequent to issuing the ruling on the acquittal and new trial motions, on March 6, 2020, Judge Arterton [sentenced](#) Hoskins to 15 months in prison and imposed a \$30,000 fine for the money laundering counts on which the jury convicted him and [ordered](#) him to report to prison on May 5, 2020.

Three days later, on March 9, 2020, the government provided [notice to appeal](#) Judge Arterton's decisions of the acquittal and new trial motions to the Second Circuit Court of Appeals.

Previously, we noted that the well-established concept of agency is heavily fact-dependent and, therefore, may be of little practical use for the FCPA bar and business community. That being noted, the key takeaway from this portion of the Hoskins case may be the government's intention to continue to litigate. The decision to appeal sheds light into how seriously the DOJ is taking this individual prosecution.

## Procurement Officer and Businessman Sentenced in Connection with PDVSA Bribery Scheme

In March 2020, a Texas court sentenced Alfonso Eliezer Gravina Munoz (Gravina), a former procurement officer for Venezuela's state-owned energy company Petroleos de Venezuela S.A. (PDVSA), to 70 months of incarceration for money laundering, tax evasion, and obstruction of justice stemming from the PDVSA scandal. Two months earlier, in January 2020, the same judge sentenced Juan Jose Hernandez Comerma (Hernandez), a liaison between Gravina and U.S. businessman Abraham Jose Shiera Bastidas (Shiera), to 48 months in prison for his role in the scheme. The sentences are among the most severe leveled against those involved in the bribery scheme, though several defendants are still awaiting trial or sentences.

Gravina was charged by [Information](#) in November 2015 and pleaded guilty in December 2015, though his plea agreement remained under seal while he cooperated with the U.S. investigators. [According to the DOJ](#), Gravina concealed information about a co-conspirator that the government was investigating, leading to the destruction of evidence. In December 2018, he pleaded guilty to new charges for obstruction of justice. [According to the DOJ](#), Gravina admitted to accepting \$590,000 of bribes between 2007 and 2014, which he did not report on his taxes. Gravina admitted to accepting bribes from Shiera and Roberto Enrique Rincon Fernandez (Rincon) to ensure that their companies were placed on PDVSA bidding panels.

Hernandez was charged by [Information](#) in January 2017 for conspiring with others to violate the FCPA by obtaining PDVSA contracts through corrupt means, and he [pleaded guilty](#) the same week, as described in our [FCPA Winter Review 2017](#). According to his plea agreement, Hernandez was the general manager and partial owner of a U.S.-based energy company majority owned by Shiera. Hernandez, Shiera, Rincon, and others made bribe payments to PDVSA officials including Gravina. According to the plea agreement, Hernandez's involvement in the bribery scheme lasted from 2008 to 2012. In addition to sentencing Hernandez to 48 months of incarceration, the court ordered Hernandez to pay a fine of \$127,000 and forfeit \$3 million. Shiera and Rincon recently had their sentencings rescheduled for August 2020.

The investigation into bribery at PDVSA has led to charges against at least 26 individuals, 20 of whom have pleaded guilty. We have detailed the status of the PDVSA developments in previous FCPA Reviews. For example, we discussed the guilty pleas of Shiera and Gravina in the [FCPA Spring Review 2016](#), and discussed Rincon's guilty plea in the [FCPA Summer Review 2016](#). Most recently, the guilty pleas of Rafael Enrique Pinto Franceschi and Franz Herman Muller Huber were discussed in the [FCPA Autumn Review 2019](#), as were the [sentences](#) of Moises Abraham Milan Escobar and Jose Luis Ramos-Castillo.

## New Trial for Haitian Businessmen Convicted of Port Bribery Scheme

On June 20, 2019, the DOJ announced that two businessmen, Joseph Baptiste and Roger Richard Boncy, were [found guilty](#) of corruption charges arising out of an investigation into allegations of solicitation of bribes in connection with a proposed \$84 million port development project in Haiti. Both Baptiste and Boncy were convicted of one count of conspiracy to violate the FCPA and the Travel Act. Baptiste was also convicted of one count of violating the Travel Act and one count of conspiracy to commit money laundering.

On August 26, 2019, Baptiste [filed a Motion for New Trial](#), arguing that his trial counsel Donald LaRoche provided ineffective assistance, including, among others, "fail[ure] to conduct an adequate investigation"; "fail[ure] to review critical discovery"; "fail[ure] to consult with potential experts"; "fail[ure] to conduct sufficient cross-examinations"; and "fail[ure] to present any coherent defense."

On March 11, 2020, District Judge Allison Burroughs tossed out the convictions and [ordered a new trial](#) for both Baptiste and Boncy. Judge Burroughs outlined "errors, omissions, and general lack of diligence" by LaRoche and concluded that his performance as Baptiste's counsel was "undeniably deficient" and "fell below an objective standard of reasonableness under the circumstances." Judge Burroughs also found that LaRoche's conduct, taken cumulatively, prejudiced Baptiste. Further, Judge Burroughs determined that a new trial was warranted for Boncy as well because his counsel had to "play an outsized role at trial rather than pursue his preferred defense strategy for his own client" because of LaRoche's deficient representation.

On April 6, 2020, the DOJ appealed Judge Burroughs' order granting a new trial to the United States Court of Appeals for the First Circuit. We will continue to monitor developments as the case moves forward.

## Policy and Litigation Developments

### World Bank Sanctions Board Issues 2019 Law Digest

On December 23, 2019, the Sanctions Board Secretariat of the World Bank Group (WBG) [announced](#) that it had published the [2019 WBG Sanctions Board Law Digest](#) (the Law Digest). This is only the second edition of the Law Digest (the first edition was [published](#) in December 2011). According to the WBG, this latest edition of the Law Digest presents "structured summaries of the Sanctions Board's precedent as set out through more than 100 decisions issued since 2007." The Law Digest covers topics ranging from the scope of the Sanctions Board's authority and various types of procedural and evidentiary questions in sanctions proceedings, to factors that affect the choice of sanctions and the Sanctions Board's overall analysis of the allegations of fraud, corruption, collusion, and obstruction in WBG-supported or -funded projects that form the core of individual sanctions cases.

In addition to being an important source of transparency and accountability, the Law Digest has proven to be a helpful compliance guidance resource for companies facing or under investigation and/or threats of sanctions by the WBG's Sanctions Board. For example, according to the Law Digest, the Sanctions Board has in the past granted mitigation where a respondent has demonstrated that it has implemented "an effective integrity compliance program," including by submitting evidence of policies and procedures relevant to the misconduct that was at issue, as well as measures corresponding with the principles set out in the WBG [Integrity Compliance Guidelines](#). The Sanctions Board has also held that whether mitigation is warranted and, if so, the extent of such mitigation, may depend on the submitted evidence, the nature and scope of the applied compliance measures, and the timing of the compliance program implementation.

## International Developments

### U.K. Company Enters into Deferred Prosecution Agreement with U.K.'s Serious Fraud Office While Founder and Senior Employees are Acquitted

On December 20, 2019, the SFO [released a DPA](#) that it had reached on October 22, 2019 with Güralp Systems Limited (GSL), a U.K.-based company that designs and manufactures seismological instruments. The DPA alleges that, as a result of payments made by GSL to a South Korean public official, GSL engaged in a conspiracy to make corrupt payments, in violation of the Criminal Law Act of 1971, and failed to prevent employees from paying bribes, in violation of the U.K. Bribery Act. In connection with its investigation, the SFO had also charged three individuals (GSL's founder, Head of Sales, and Finance Director) who were involved in the payments with conspiracy to make corrupt payments. However, all three individuals were acquitted of the charges on the same day that the DPA was released.

### The DPA

According to the Statement of Facts issued with the DPA, between November 2003 and May 2015, GSL "paid \$1,034,931 (approximately GBP £640,000)" to Dr. Heon-Cheol Chi (Dr. Chi), a South Korean public official, to receive favorable treatment from Dr. Chi's government employer and others over whom Dr. Chi had influence. Dr. Chi was a Principal Researcher and Centre Head of the Earthquake Research Centre at the Korean Institute of Geoscience and Mineral Resources (KIGAM), a research institution funded, supervised and audited by entities of the South Korean government. The Statement of Facts alleges that the payments to Dr. Chi were an important (though not the sole) factor in GSL's annual revenue from South Korea, which increased from approximately £20,000 in 2003 to approximately £1.45M in 2015.

As described by the Statement of Facts, GSL's relationship with Dr. Chi began when the founder of GSL, Dr. Cansun Güralp (Dr. Güralp) and Dr. Chi agreed in 2002 to enter an informal "cooperation agreement." Ultimately, Dr. Güralp and Dr. Chi reached an arrangement where GSL would pay Dr. Chi a "technical advice fee" for his assistance with GSL's business in South Korea; the Statement of Facts notes that these fees "were included within the breakdown of the sales price of GSL's instruments in [South

Korea], without being disclosed in the quote[s] submitted by GSL." In return for the payments, the Statement of Facts alleges that Dr. Chi used his position at KIGAM to do the following for GSL:

- **Support GSL's business in South Korea** : Despite the existence of several technical and reliability problems with GSL's equipment, Dr. Chi used the authority granted by his position to recommend GSL products to state entities and may have used money from his "advice fees" to encourage others to support the use of GSL's products. Dr. Chi repeatedly communicated to GSL that he feared a government audit that would reveal the unreliability of GSL's products.
- **Advise GSL on pricing strategy and negotiations with KIGAM** : The Statement of Facts notes that Dr. Chi used his "inside knowledge" about KIGAM and public procurement to advise GSL's price negotiations with KIGAM, including giving GSL advance notice of what KIGAM would request and how GSL should respond. Dr. Chi also submitted false documents to government agencies in South Korea about GSL's pricing to prevent other government agencies from requesting lower prices from GSL.
- **Influence standards to favor GSL** : In 2003, Dr. Chi informed GSL that KIGAM was the only organization that offered a certificate for seismic equipment. In 2010, when a new organization began issuing certificates for seismic instruments, according to the Statement of Facts, Dr. Chi used his position at KIGAM to influence the staff of that organization to favor GSL products. On several occasions, Dr. Chi informed GSL that certain regulatory and government requirements were shaped "to fit" GSL's products, including the regulations governing gas facilities and the terms of a public tender.
- **Share confidential information**: Dr. Chi shared confidential information with GSL, such as a presentation given to KIGAM by one of GSL's competitors and the pricing of another GSL competitor.

Throughout this period, Dr. Chi was in contact with Dr. Güralp and Natalie Pierce, the head of sales at GSL. The Statement of Facts details various communications by Dr. Chi with them about his fees and the need to keep his relationship with GSL secret because, as a public official, he was not allowed to "support" any private company.

In addition to providing the payments described above, in violation of the Criminal Law Act of 1971, the Statement of Facts also alleges that GSL violated the U.K. Anti-Bribery Act by failing to prevent their employees from offering bribes. After the U.K. Anti-Bribery Act came into force in 2011, GSL's Finance Director, Andrew Bell, created an "Anti-Bribery and Corruption" policy for GSL. The Statement of Facts asserts, however, that the new policy did not prevent the improper payments from being made to Dr. Chi. Indeed, Mr. Bell continued to authorize the payments to Dr. Chi and, along with the company's head of sales, Natalie Pierce, drafted language for GSL's invoices to KIGAM intended to conceal the nature of the payments. The payments to Dr. Chi continued until 2015, when the new Executive Chairman of GSL and other senior management discovered the payments and terminated the arrangement with Dr. Chi and disclosed the issues to the SFO and the DOJ.

The DPA requires that GSL pay a disgorgement of £2,069,861, with no penalty amount, within five years but also provides that the timeline may be adjusted if GSL cannot meet the payment schedule. In addition, the DPA requires that GSL undertake a review of its corporate compliance program, including submitting a report within twelve months to the SFO about its program, and that GSL's Compliance Officer must report directly to GSL's Board of Directors. Finally, the DPA requires that, "in the event GSL sells, merges or transfers all or substantially all of its business operations..., it shall include in any contract for sale, merger or transfer a provision binding the purchaser or successor to the [DPA's] obligations." This language is similar to language in various DOJ DPAs from the last several years.

## Individual Acquittals

As noted, on the same day that the SFO released the [DPA with GSL](#), a U.K. jury [acquitted](#) three former GSL employees, including GSL's founder and former sales head, of conspiracy to make corrupt payments. The acquittal of the GSL employees marks the third case – alongside the recent acquittals of [Tesco](#) and [Sarclad](#) executives – involving a DPA with a company where the SFO has been unable to convict individual executives for the conduct covered in the DPA. The SFO also dropped a potential case against former

Rolls-Royce executives in February 2019.

The U.K. acquittal is also noteworthy because, on October 2, 2017, a federal jury in California [convicted](#) Dr. Chi of laundering the proceeds from monies paid to him by GSL. However, in the U.K. trial, according to a media story, the jury credited the [testimony](#) of the defendants. GSL's founder, Mr. Güralp, stated, for example, that he believed that the payments were "fair remuneration for valuable technical advice and assistance." Former Finance Director Bell stated that "no 'red flags' regarding the transactions were brought to his attention." And former Sales Head Natalie Pearce testified "that she did not believe the payments were corrupt."

## **SFO Issues Compliance Program Evaluation Guidelines**

On January 17, 2020, the SFO issued [guidance](#) on evaluating the effectiveness of companies' compliance programs (the Guidance), similar to revised guidelines that the DOJ issued in April 2019. The Guidance is part of the SFO's internal [Operational Handbook](#) and was published "solely in the interests of transparency." Although "it is not published for the purpose of providing legal advice and should not be relied on as the basis for any legal advice or decision," the Guidance still can assist companies in evaluating the effectiveness of their compliance programs. In addition, the Guidance summarizes how and by what means (*e.g.*, document requests, interviews) the SFO will assess a compliance program and at what point the SFO deems its assessment to be relevant. Moreover, the Guidance describes what companies under investigation by the SFO can expect from the SFO and what remediation measures they should take in relation to their compliance programs.

A key takeaway from the Guidance is that it clarifies for companies that they will need to demonstrate, through substantial documentation, that their compliance program is effective and goes beyond what the SFO calls "a paper exercise." Specifically, "[a] compliance program must work for each specific organization, and organizations need to determine what is appropriate for the field in which it operates. It is critical that the compliance programme is proportionate, risk-based and regularly reviewed." In that respect, the Guidance makes clear that companies must ensure that they can provide evidence of an effective, tailored, and risk-based compliance program if they want to maximize their positions with respect to the SFO's prosecutorial decisions or their eligibility for a DPA upon the completion of the investigation.

The Guidance covers three key phases of the evaluation of a company's compliance program:

### **Effectiveness of the Compliance Program**

The Guidance emphasizes that the SFO will assess compliance programs early in an investigation and that the agency will consider the state of a company's compliance program at different points in time – *i.e.*, the past (at the time of the alleged misconduct), present, and future. The expectations are different at each stage, with the assessment impacting the SFO's decisions, including whether to prosecute, whether to enter into a DPA with the company, and whether to appoint a monitor, among others.

- **The past state of the compliance program** . In deciding whether to prosecute, the SFO will consider whether the company had an effective compliance program at the time of the alleged offense. Under the U.K. Bribery Act, the company can use the fact that it had an effective compliance program at the time of the alleged misconduct as a defense later in the proceedings. More generally, the state of the company's compliance program at the time of the alleged offense may be evidence of the company's level of culpability and a factor relevant to its sentencing.
- **The present state of the compliance program** . The fact that a company had an ineffective compliance program at the time of the alleged offense but has since improved it may contribute to SFO's decision whether to prosecute, among others. In addition, the present state of a company's compliance program and whether the company has proactively and effectively enhanced the program following discovery of the alleged misconduct can be important considerations for the SFO in viewing the company as a suitable candidate for a DPA. Lastly, the current state of the company's compliance program may also be relevant to the level of the fine imposed on the company and how it will impact its "ability to implement an effective compliance programme" and other sentencing considerations.

- **The future state of the compliance program** . The Guidance states that, even where an investigation may reveal that a company does not yet have an effective compliance program in place, a DPA may still be an appropriate resolution of the investigation. The Guidance notes that under a DPA the SFO may mandate additional compliance program improvements or appoint a monitor to ensure future program effectiveness.

## **Scope of SFO's Investigation and Relation to SFO's Assessment of the Compliance Program**

The Guidance is explicit that "[i]t is important that compliance issues are considered as part of the overall investigation strategy." The Guidance states that the SFO may use different information-gathering tools in assessing a company's compliance program, including:

- voluntary disclosures and interviews, including interviews of compliance officers;
- compelled disclosure of documents/information related to the compliance program;
- witness interviews; and
- suspect interviews.

The Guidance makes clear that the SFO may use such documentation not only in its assessment of the effectiveness of the company's compliance program, but also in gathering evidence for its investigation into the alleged misconduct by the company. It is thus important for companies' compliance departments and vendors to be involved early in any investigation to ensure that such documentation is collected, reviewed, and produced to the SFO in a timely manner.

## **Scope of SFO's Assessment of the Compliance Program**

The Guidance states that the six key principles included in the Ministry of Justice's 2011 [statutory guidance](#) on the U.K. Bribery Act 2010 continue to "represent a good general framework for assessing compliance programmes." Specifically, the six principles, around which "[i]t is helpful to arrange the assessment," are:

- Proportionate procedures;
- Top level commitment;
- Risk assessment;
- Due diligence;
- Communication (including training); and
- Monitoring and review.

Although the principles are "not prescriptive," according to the Guidance such principles "are intended to be flexible and outcome-focused, allowing for the huge variety of circumstances that commercial organisations find themselves in."

Overall, although the Guidance is by no means a to-do list on how a company can build an effective compliance program, the Guidance is aimed to give greater clarity regarding the benefits of a documented and effective compliance program in any SFO investigation.

## **Newly-Established Chinese Anti-Corruption Agency Releases Statistics on Recent Activities**

In March 2018, China amended its constitution to establish the National Supervisory Commission of the People's Republic of

China (NSC; sometimes translated as "National Supervision Commission"), the highest-ranked anti-corruption agency in the country. Previously, many anti-corruption matters in China were handled by the Central Commission for Discipline Inspection (CCDI), an internal discipline body within the Communist Party of China (CPC) originally modeled after the Soviet Central Control Commission. As part of President Xi Jinping's broad anti-corruption campaign, some of the CCDI's anti-corruption responsibility was transferred to the newly established NSC, along with certain bureaucratic functions from within the Chinese state, including the ministry in charge of government oversight, and parts of China's top prosecuting body.

Western commentators have questioned the NSC's independence from the CCDI, which will continue to investigate corruption and will likely have significant influence over the NSC. Perceived corruption also remains relatively high in China, as measured by [Transparency International's Corruption Perception Index \(CPI\)](#). However, on paper at least, China's anti-corruption architecture is now more similar to analogous enforcement agencies in non-communist countries with a dedicated anti-corruption state agency.

In late December 2019, NSC and the CCDI released statistics on their respective operations from January to November 2019, as [reported by Xinhua News Agency](#), China's state-run press agency. These statistics provide a window into China's new anti-corruption regime, indicating an extremely aggressive campaign of enforcement covering a broad swath of activities. Specifically, during the time period in question, according to the statistics:

- 555,000 cases were filed and investigated;
- 485,000 people received disciplinary measures imposed by the NSC or CCDI; and
- 19,000 persons were referred to Chinese prosecutors for criminal investigations.

Of these cases, approximately 70,800 cases involved corruption or misconduct "related to poverty relief" and 86,400 cases involved corruption or misconduct related to "people's wellbeing." Xinhua News Agency did not provide any further breakdown of these statistics or indicate the percentage, if any, of cases that may have involved international companies.

In addition, the statistics note that a total of 1,841 fugitives were repatriated to China, including 816 CPC party members and/or state functionaries. In addition, over 4.09 billion RMB (approx. \$583 million) of illicit money was recovered. These repatriations are likely connected with China's extraterritorial anti-corruption campaign, which has focused, in part, on government officials who have sought to move allegedly ill-gotten wealth outside of China.

### **New Korean Legislation Establishes Independent Anti-Corruption Unit**

On December 30, 2019, the Republic of Korea (Korea) National Assembly [passed legislation](#) designed to strengthen Korea's anti-corruption law. The legislation establishes an independent anti-corruption agency to investigate high-level public officials (including the president, lawmakers, senior court justices, prosecutors, and police officers) in relation to their official duties. The new agency should be in place by July 2020.

The new law requires the president to choose a chief of the new unit from two candidates selected by a seven-person committee. Korea's National Assembly must approve the selection. Other than choosing the chief, the law provides that the president and officials in his office shall not engage in any matter pertaining to the unit's performance of its duties. No longer will both investigations and prosecutions involving senior public officials be conducted by regular public prosecutors, and they will be required to transfer investigations of suspected crimes by high-level public officials to the new anti-corruption unit.

The reason behind the new law is the pervasive criticism of public prosecutors, who both investigated and prosecuted senior public officials, for allegedly abusing their investigative power and allowing high-level officials to avoid prosecution in return for other favors. The new agency targets domestic, not foreign corruption.

Improved anti-corruption legislation is a core campaign promise of President Moon Jae-in, who was elected in 2017 after the prior

president, [Park Geun-hye](#), was impeached on corruption-related grounds. President Moon's term has not been without controversy itself; his Justice Minister, Cho Kuk, resigned one month after being appointed and is under investigation for corruption-related issues. Lawmakers from the minority Liberty Korea Party threatened to resign en masse in protest when the law passed, alleging that the new law gives the president too much power to control the judiciary and prosecutors because of his ability to select the chief of the new unit.

In addition, based on press reports, the National Assembly recently passed changes that: 1) allow Korean law enforcement officials to obtain wiretaps in foreign bribery cases (whereas, before, wiretaps were only permitted for domestic bribery cases) and 2) raise the maximum monetary fines for companies and individuals convicted of foreign bribery, the first increase in fines for 20 years. For individuals, the maximum jail sentence remains five years, but the maximum monetary fine has increased from 20 million won to 50 million won (\$42,000). If the value of the illegal activity is greater than 10 million won, under the new law the court can assess a fine equal to five times the value of the illegal gain, increased from two times the value. The maximum fine for companies remains the same at 1 billion won (\$840,000), unless the value of the illegal activity is larger than 500 million won (\$420,000), in which case the maximum financial penalty has been increased to five times the value of the illicit activity.

### **Former President of Interpol Sentenced in China for Accepting Bribes**

On January 21, 2020, a Chinese court sentenced Meng Hongwei, the former president of the international police organization Interpol, to thirteen and a half years in prison. Chinese authorities allege that Meng accepted bribes during his time as Vice Minister of Public Security, one of China's highest law enforcement positions. Critics, including Meng's wife, counter that the charges against Meng are politically motivated and part of China's larger pattern of using anticorruption initiatives to quell dissent.

In 2016, Meng was elected President of Interpol, a Lyon, Paris-based international law enforcement agency, which maintains a database of "red notices" intended to notify member states when a traveler is wanted in another jurisdiction. Meng's election was widely seen as a diplomatic victory for China that would aid in Beijing's efforts to track down international fugitives fleeing from President Xi Jinping's signature anti-corruption campaign.

But in September 2018, Meng disappeared abruptly during a business trip to China without providing a clear explanation as to his whereabouts. Later, Chinese authorities revealed that Meng had been arrested on corruption charges—part of the same broad anti-corruption effort that he had previously helped lead. As with investigations of many members of the CPC, Meng's investigation was led by the Central Commission for Discipline Inspection CCDI, the entity within the CPC that enforces party discipline, including with regard to corruption. Interpol reportedly received little explanation as to Meng's disappearance, except from public statements from Chinese officials and a letter of resignation drafted by Meng, effective immediately.

Meng's wife and some of his former colleagues at Interpol alleged that the investigation into Meng was politically motivated, noting that he had sparred internally with Chinese officials after becoming President of Interpol, including over the issuances of certain red notices requested by Beijing. Meng's wife has since sought asylum for herself and her children in France, alleging that she too faces politically motivated charges if she returns to China.

Meng's one-day public trial took place in June 2019. Prosecutors accused Meng of accepting bribes worth approximately \$2 million from 2005 to 2017 while serving as Vice Minister of Public Security and using his position to secure prestigious positions in China's financial industry for his wife. Meng pleaded guilty to the charges, reading a prepared statement admitting his involvement in the alleged bribery scheme.

On January 21, 2020, Meng was sentenced to 13.5 years' incarceration. According to Chinese state media, the court's sentencing took into account Meng's "truthful confession," acceptance of the court's judgment, and decision not to appeal.

### **Transparency International's Corruption Perceptions Index 2019**

On January 23, 2020, Transparency International (TI) released its [2019 Corruption Perceptions Index \(CPI\)](#), a ranking list that

compares the perceived levels of governmental corruption in 180 countries and territories based on a combination of surveys and assessments of businesses and experts in each country. The CPI is a composite index that looks at factors such as accountability of national and local governments, effective enforcement of anti-corruption laws, access to government information, and abuse of government ethics and conflict of interest rules. Many companies use the CPI rankings in their anti-corruption compliance programs to assess country-specific risks.

TI has published this index for 24 years. Currently, the CPI scores countries on the level of perceived corruption on a scale of zero to 100, with zero representing the highest level of perceived corruption and 100 representing a hypothetical corruption-free country. Consistent with the results of this survey in previous years, New Zealand, Denmark, Finland, followed by Singapore, Sweden and Switzerland, are perceived as the world's least corrupt countries, with scores of 87, 87, 86, 85, 85, and 85 respectively, though TI notes that corruption exists even in the "cleanest" countries, which is reflected in money laundering cases and "other private sector corruption." According to TI, in the last eight years, only 22 countries, led by Greece, Guyana, and Estonia, have significantly improved their CPI scores. In the context of the 2019 CPI, TI also points out the improvements in Angola in connection with its progress in asset recovery and in Saudi Arabia, which, nonetheless, as emphasized by TI, has a "dismal human rights record" and violates civil liberties. At the same time, 21 countries, including Canada, Australia, and Nicaragua, show significantly decreased results. TI notes that the four point drop of Canada's score was due in part to perceived failures of anti-corruption enforcement reflected in the recent SMC-Lavalin corruption case ([discussed here](#)). Rounding out the bottom of TI's rankings are Somalia, South Sudan, and Syria, with scores of 9, 12, and 13 respectively, followed by Yemen, Venezuela, Sudan, Equatorial Guinea, and Afghanistan, with scores of 15, 16, 16, 16, and 16 respectively.

No country has ever received a perfect score, and approximately 65.5 percent of the countries scored below 50 in 2019, which indicates a high level of perceived and likely actual corruption in many parts of the world. Specifically, the regions of Sub-Saharan Africa (average score 32) and Eastern Europe and Central Asia (average score 35) are perceived as the most corrupt, while Western Europe is ranked as the "cleanest" region (average score 66).

The 2019 TI CPI suggests that many countries are perceived to have made limited or no progress in combatting corruption. In its commentary on the 2019 CPI scores, TI focuses on the correlation between the level of perceived corruption and the money flowing freely into electoral campaigns and the influence of "wealthy or well-connected individuals" on governments. TI also states that most jurisdictions do not "tackle public sector corruption effectively" and that it is vital to "keep money out of politics" to limit corruption risks. To tackle corruption, TI recommends that countries focus on (i) managing conflicts of interest; (ii) increasing controls over political financing, (iii) "strengthening electoral integrity"; (iv) improving regulation of lobbying activities; (v) empowering population; (vi) addressing preferential treatment; and (vii) improving checks and balances.

## **Daughter of ENRC Director Found Guilty of Withholding Documents**

On January 30, 2020, the SFO [found](#) Anna Machkevitch—the director of London-based ALM Services and the Machkevitch Foundation, who is also the daughter of Eurasian Natural Resources Corp. (ENRC) part-owner Alexander Machkevitch—guilty of failing to supply documents to the SFO in violation of [Section 2\(3\) of the Criminal Justice Act of 1987](#). Ms. Machkevitch is not a suspect in the SFO's long-running and ongoing investigation of potential fraud and corruption involving ENRC but is the first person to be convicted for failing to comply with a Section 2 notice.

Under Section 2 of the Criminal Justice Act of 1987, the SFO can compel individuals to appear for an interview and to produce documents that may relate to an investigation. Failure to comply with a Section 2 notice, without a reasonable excuse, is punishable by a maximum six-month prison term and an unlimited fine. According to the SFO's press statement, the SFO served Ms. Machkevitch with a notice to produce documents over a year ago in December 2018. The SFO subsequently charged her in June 2019 for failing to produce documents and the matter went to trial in January 2020. As a result of the finding, a judge ordered Ms. Machkevitch to [pay a fine](#) of £800, victim surcharge of £181, and the SFO's full costs.

## **AFA Sanctions Committee Finds Compliance Deficiencies but Declines to Impose Penalties against French Company**

On February 7, 2020, the Sanctions Committee of the French Anti-Corruption Agency (AFA) [found](#), for the first time, that a French company, Imerys S.A., had failed to comply with certain compliance requirements articulated in France's 2016 anti-corruption legislation, known as Sapin II, but declined to impose the penalties requested by AFA against the company and its former interim CEO. This is only the second decision issued by the Sanctions Committee, and the second time that the Committee has rejected penalties requested by AFA for alleged compliance failures.

Following an audit of Imerys's compliance program, AFA alleged that certain elements of the company's program failed to meet the requirements set forth in Sapin II and AFA's related guidance, published in 2017. AFA alleged that Imerys's anti-corruption risk mapping methodology did not reliably identify risks, and that its methodology failed to comply with AFA's guidance. AFA also alleged that Imerys's code of conduct and accounting controls failed to meet Sapin II's requirements. AFA requested a penalty of €1 million against Imerys and a €100,000 fine against its former interim CEO.

In a written decision, the Sanctions Committee identified certain violations of Sapin II's compliance program requirements but declined to impose any monetary penalties against Imerys or its former interim CEO. Specifically, the Committee found that the company's code of conduct and accounting procedures failed to comply with Sapin II's requirements and issued two injunctions ordering the company to enhance these elements of its compliance program. The Committee, however, determined not to impose any monetary penalty against the company as a result of these shortcomings, citing the company's ongoing remediation efforts. The Sanctions Committee also determined that the company could not be penalized for the alleged failure of its risk mapping methodology to meet AFA's guidance because AFA's recommendations are not legally binding. The Sanctions Committee further declined to impose any injunction or penalty against Imerys's former interim CEO, stating that he had resigned from the company and that the Committee did not believe that any injunction or penalty was warranted under the circumstances.

## **Colombian Prosecutors Raid Offices of Avianca Holdings**

On February 12, 2020, agents from the Colombian intelligence and security service known as Cuerpo Tecnico de Investigación (CTI), which is part of the Colombian Attorney General's office, raided the Bogota offices of Avianca Holdings. The raid is part of an investigation regarding alleged international bribery involving Avianca. Avianca [submitted a securities filing](#) in the U.S. in August of 2019, disclosing that the company had uncovered that employees, including possibly members of Avianca's senior management, were involved in providing items of value to government employees in various countries. Per the filing, airline tickets as well as upgrades and discounts were provided to government employees. Avianca stated that it disclosed the issue to the DOJ and the SEC, and the company launched an internal investigation to determine if there had been any violations of the FCPA. The company trades on the New York Stock Exchange and is therefore an "issuer" under the FCPA. Likewise, in the filing Avianca confirmed that it had voluntarily disclosed the investigation to the Colombian Financial Superintendence in August 2019 as well. The recent raid was part of the ongoing investigation by Colombian enforcement authorities.

The company uncovered the bribery practice in 2017 and then launched an internal investigation with the assistance of outside counsel. Avianca has since stated that it has implemented improved internal controls to prevent such conduct in the future. The investigation by Colombian authorities may also be related to the Airbus bribery settlement from earlier this year. As discussed in [this edition of the FCPA Review](#), Airbus recently reached a settlement for almost \$4 billion with authorities in the U.S., U.K. and France for bribery and export control violations. During the course of the Airbus investigation, it was discovered that Airbus intended to pay bribes to an Avianca executive as part of negotiating the sales of Airbus aircrafts, although the bribe did not ultimately come to fruition.

## **Miller & Chevalier Upcoming Speaking Events and Recent Publications**

### **Miller & Chevalier Coronavirus Task Force**

The outbreak of COVID-19 is creating significant business and legal challenges for companies throughout the world. In response to client demand, the firm has formed an interdisciplinary task force to help businesses navigate these issues.

### **COVID-19 Resource Library**

We also maintain a resource library of [legislative responses](#) and [regulatory guidance](#) related to COVID-19.

## Recent Podcasts

**EMBARGOED!** is intelligent talk about sanctions, export controls, and all things international trade for trade nerds and normal human beings alike, hosted by Miller & Chevalier Members Brian Fleming and Tim O'Toole. Each episode will feature deep thoughts and hot takes about the latest headline-grabbing developments in this area of the law, as well as some below-the-radar items to keep an eye on. Subscribe for new bi-monthly episodes so you don't miss out: [Apple Podcasts](#) | [Spotify](#) | [Google Play](#) | [Stitcher](#) | [YouTube](#)

04.14.20	<a href="#">Episode 5: Fantastically Astute Questions (and Answers)</a>
03.31.20	<a href="#">Episode 4: It's the End of the the World as We Know It (And I Feel Like Podcasting About Sanctions)</a>
03.17.20	<a href="#">Episode 3: Reading the Enforcement Tea Leaves</a>
03.03.20	<a href="#">Episode 2: Enforcement-palooza!</a>

## Upcoming Speaking Engagements

04.23.20	<a href="#">AMPEC Webinar: COVID-19: Desafíos, Oportunidades, y Lecciones Aprendidas en el Área de Compliance</a> (Alejandra Montenegro Almonte and Gregory W. Bates)
04.30.20	<a href="#">Strafford Webinar: "COVID-19 and Anti-Corruption Compliance and Investigations: Addressing Corporate Misconduct and Overcoming New Hurdles"</a> (Matteson Ellis, Ann Sultan, and Andrew T. Wise)
05.19.20	<a href="#">Society of Corporate Compliance and Ethics Web Conference: Anti-Corruption Risk Assessments 2020 - Best Practices</a> (Ann Sultan, Daniel Patrick Wendt, and Chervonne Colón Stevenson)

## Recent Publications

04.29.20	<a href="#">Managing FCPA Risk While Fulfilling Local Content Requirements</a> (James G. Tillen and Chervonne Colón Stevenson)
04.13.20	<a href="#">Trade Compliance Flash: Q&amp;A on Export Restrictions on Personal Protective Equipment (PPE)</a> (Brian J. Fleming, Timothy P. O'Toole, Richard A. Mojica, and Adam R. Harper)
03.26.20	<a href="#">Trade Compliance Flash: USTR Considers Tariff Relief for Products Relevant to the Medical Response to COVID-19</a> (Richard A. Mojica, Nicole Gökçebay, and Adam R. Harper)
03.18.20	<a href="#">Anti-Corruption Developments in Central America: A Clear Path Forward?</a> (Alejandra Montenegro Almonte, Gregory W. Bates, and Chervonne Colón Stevenson)
03.02.20	<a href="#">Trade Compliance Flash: Final CFIUS Regulations Take Effect; New Era Begins for Review of Foreign Non-Controlling Investments and Real Estate Transactions</a> (Brian J. Fleming, Timothy P. O'Toole, Aiysha S. Hussain, Collmann Griffin, Caroline J. Watson, and Adam R. Harper)

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<sup>1</sup> Miller & Chevalier's tracking of investigations closed without enforcement actions relies on public statements by companies, statements by the DOJ or SEC, or companies' disclosure of such investigations in their securities filings. As such, our tracking is necessarily incomplete, because some companies may elect never to make public either the launch of a DOJ or SEC investigation or its resolution without enforcement action. Nevertheless, tracking investigations closed without enforcement provides a useful data point for assessing the enforcement climate.

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